1	STATE OF NEW HAMPSHIRE		
2		PUBLIC UTILITIES COMMISSION	
3			
4	21 South Fru	2022 - 9:04 a.m. DAY 2 it Street	
5	Suite 10 Concord, NH		
6			
7	RE:	DE 22-030 EVERSOURCE ENERGY:	
8		Petition for Third Step Adjustment.	
9			
LO	PRESENT:	Cmsr. Carleton B. Simpson, <i>Presiding</i> Cmsr. Pradip K. Chattopadhyay	
L1 L2		Alexander F. Speidel, Esq. (PUC Legal Advisor)	
L 3		Tracey Russo, Clerk	
L 4	APPEARANCES:	Denta Dublia Commiss Commons of Nov	
L 5	APPEARANCES:	Reptg. Public Service Company of New Hampshire d/b/a Eversource Energy: Jessica B. Ralston, Esq. (Keegan Werlin)	
L 6		Cheryl Kimball, Esq. (Keegan Werlin)	
L 7		Reptg. New Hampshire Dept. of Energy: Paul B. Dexter, Esq.	
L 8		Jay E. Dudley, Electric Group (Regulatory Support Division)	
L 9		(i.e.g. wilder 1 graph of the first of the f	
20			
21			
22			
23	Court Rep	orter: Steven E. Patnaude, LCR No. 52	
2 4			

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2		EXHIBITS	
3	(The follow	wing Exhibits were admitted into	evidence)
4	EXHIBIT NO.	DESCRIPTION	PAGE NO.
5	1	Prefiled Testimony and Supporting Attachments of	prefiled
6		Russel Johnson, David Plante, and James Devereaux, and the	
7		Prefiled Testimony and Supporting Attachments of	
8		Marisa Paruta and Edward Davis	
9	2	Response to Record Request RR 1-001, with attachments	prefiled
10	5	Emerald Street Substation	prefiled
11		Response to DOE 1-008, DOE TS 1-006, DOE TS 1-012, single	
12		<pre>page from DE 20-161, Eversource LCIRP, 3/31/21 Supplement,</pre>	
13		Appendix B-2, Page 109 of 158, captioned Loading and Capacity	
1415	6	Pad Mount Transformer - Goffstown, Attachment	prefiled
16		TS 2-001(B)	
17	7	Purchase of Transformers, Att. DOE 1-4, pp. 394-450,	prefiled
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2		EXHIBITS
3	EXHIBIT NO.	DESCRIPTION PAGE NO.
4	12	Responses to DOE First Set prefiled of Data Requests
5	13	Responses to DOE First Set prefiled of Technical Session Data Requests
7 8	14	Responses to DOE Second Set prefiled of Technical Session Data Requests
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11	16	Settlement Agreement approved prefiled by the Commission in DE 19-057
13 14	18	N.H. Dept. of Energy 100 Recommended Disallowances from Step Adjustment Recovery (Letter dated 09-16-22)
151617	19	Four Record Request responses 174 by Eversource from the September 20th hearing filed on September 29, 2022
18		on september 13, 1011
19		
20		
21		
22		
23		

1 PROCEEDING

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CMSR. SIMPSON: So, good morning, everyone. Today is a continuation of the hearing in 22-030 pertaining to Eversource Energy's Petition for a Third Step Adjustment.

I know we have a couple of outstanding motions, and I want to just discuss those on the record before we begin. We have a Motion to Compel from the Company and a Motion to Modify the Procedural Schedule, with a response to the Company's Motion to Compel. We were not able to change the procedural schedule, given the pendency of today's hearing.

I'd like to offer the Company and the Department an opportunity to speak to these issues. We have some thoughts, but I'll first recognize Attorney Ralston for the Company.

MS. RALSTON: Sure. Thank you.

So, with respect to the Company's

Motion to Compel, one of the key components of

our motion was a request to get the Business

Process Audit Report that we understand the

Department of Energy has. In their testimony on

September 20th, they made four recommendations

for disallowances based on over budget project costs, and cited to the business process audit as necessary to address an historical pattern that they alleged the Company has engaged in. And, so, it brought it directly into this proceeding, in our opinion, and it's very difficult for us to rebut that presumption without a copy of the Audit Report.

2.

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2.2

So, that is kind of the crux of our motion, is that we think, in the nature of the fairness and transparency, that both the Commission and the Company should have the same information that the Department has.

With respect to the Motion to Amend the Schedule, we certainly wanted to go forward today. We are prepared to conduct our cross-examination without the Audit Report. We really want the Audit Report in the record, in case we receive an order that gives weight to those disallowances, just to reserve our rights. But we would like to move forward today, do the cross-examination. And then, perhaps it would make sense to evaluate any additional schedule adjustments in the afternoon, after we've had an

opportunity to do our questioning.

2.

1.3

2.1

2.2

CMSR. SIMPSON: Okay. Thank you, Attorney Ralston. Attorney Dexter.

MR. DEXTER: Well, I'm not prepared to address the Motion to Compel today in any detail. It was 30 pages long, and it was submitted in writing, and I'd like the opportunity to respond in writing, which I believe I have the right to. What I will say is that the Motion of Compel never should have been filed.

If Eversource had a need to issue data requests in this case, Eversource should have filed a Motion to Amend the Schedule, and they didn't do that. Instead, what Eversource did at the hearing last time was say "We may hear some stuff today that we want to rebut to, and we reserve the right to recall witnesses in that event." The Department of Energy said "That sounds fair. We don't know what the issues are, but, in general, that sounds fair." And that was the proceeding — that was the schedule that we left with.

Instead of filing -- instead of following the procedure that Eversource

themselves proposed, and to which the Department agreed, and presumably the Bench would agree, they chose to file data requests instead, which were not provided for in the schedule. They filed data requests on an issue that has not been established as being relevant in this case. They filed 30 data requests, most of which they know the answer to. And the obvious way to get the information that they asked for is to do exactly what they said in the first place, which is to recall a witness, to put on evidence, to rebut stuff that Mr. Dudley testified to. So, the motion never should have been filed, number one.

2.

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2.2

Number two, it's inappropriate to file 30 discovery requests, when the Department is preparing for hearings, for the obvious reasons, we're in the hearing stages.

So, what I want to point out is that it is the Commission that drives the procedural schedule in this case, not Eversource.

Eversource is not allowed to just file data requests because they feel like it. The appropriate approach to this would have been for them to file a Motion to Extend the Schedule to

file data requests, so that our witnesses could answer the data requests, if they were ever established relevant, which they aren't, and then we would proceed with the hearing.

2.

1.3

2.2

So, that's my thoughts on the Motion to Compel. I fully intend to respond to it in writing within the timeframe allowed under the rules.

The Motion to defer the hearing is obvious, because we're in the middle of a hearing, we're trying to prepare for the hearing, and yet we're getting almost daily filings from Eversource, none of which are provided for in the procedural schedule, and we can't do both. And that's just a simple reality. That's why we have a procedural schedule. So, I think it's time for the Commission to tell Eversource that the Commission drives this case, the Commission runs the schedule, not Eversource.

CMSR. SIMPSON: The only question I have for you, Attorney Dexter, is did the Department rely on any findings in this draft Business Process Audit Report within the scope of this case?

MR. DEXTER: Well, that would have been a great question for Mr. Dudley. I'll answer it, or I could have Mr. Dudley answer it. The answer is — the answer is, essentially, "no." And what I want you to do is look at the question that I asked Mr. Dudley.

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I asked Mr. -- we were discussing the Goffstown Pad Mount Transformer Project. Dudley pointed to Eversource's analysis and said "This analysis overlooked obvious siting facts that should have been considered in the decision to go forward with the Goffstown Project." And all of which was confirmed later on cross -- or, earlier on cross-examination by the Eversource witnesses. Mr. Dudley said "Yes, those siting facts were not" -- "were overlooked." And I -and Mr. Dudley offered that this was a pattern that he had discovered from the rate case where he had looked at hundreds of Eversource projects, and found a pattern of costs -- obvious siting costs being overlooked. And I asked him "Wasn't that one of the underpinnings for the reason for the business process audit?" And he said "Yes." His testimony did not say that he "relied on the

business process audit", it said, in response to a question by me, that "Yes, this was one of the underpinnings for the business process audit."

2.

1.3

2.2

That question is not a great revelation. In fact, the reason for the business process audit is set forth in the Settlement in 19-057. So, this is a complete smokescreen by Eversource, designed to divert attention from the issues in this case, which are the prudence of Eversource's decisions. And, now, we've turned it into an attack on the business process audit, which hasn't even been issued yet. And is -- it is progressing according to a schedule that the Parties laid out in 19-057.

They now, in their latest filing, claimed that the business process audit can't be valid, because Staff's commenting on a decision and we're influencing the business process audit, none of which is relevant to this step adjustment. Possibly relevant in 19-057, if, when the report comes out, and if Eversource actually reads it, and then decides maybe that there's a problem with it, they can file something in 057, if it's allowed under the

Settlement. That's something for the Commission to decide in 19-057.

2.

1.3

1 4

2.1

2.2

This is a complete smokescreen, a complete diversion from the issues in this case, which is the prudence of Eversource's decisions in 2021, before the audit even started.

CMSR. SIMPSON: Okay. Thank you. With respect to any ongoing comment or objection period for these two motions, I'm going to waive that. I want to rule from the Bench. This report is not before me. It's not before Commissioner Chattopadhyay. It wasn't submitted in the record. I don't view the report as relevant to this proceeding.

I'm going to deny both motions, for the Motion to Compel and the Motion to Change the Procedural Schedule. I want to proceed with this final hearing today, and hear from Mr. Dudley. He'll have the opportunity to be questioned by the Company and by the Commission.

So, with that, I'd invite Mr. Dudley to approach the bench for cross-examination.

(Whereupon Jay Dudley was recalled as a witness, having been previously sworn.)

```
1
                    CMSR. SIMPSON: And Mr. Dudley was
 2
         sworn in during our first day of hearing.
 3
                    So I'll recognize Attorney Ralston, for
 4
         the Company.
 5
                    MS. RALSTON: Thank you. Good morning,
 6
         Mr. Dudley.
 7
                    WITNESS DUDLEY: Good morning.
 8
                    MS. RALSTON: Are you ready or do you
 9
         need a moment?
                    WITNESS DUDLEY: I'm ready, yes.
10
11
                    MS. RALSTON: Okay.
                  JAY DUDLEY, Previously Sworn
12
1.3
                       CROSS-EXAMINATION
14
    BY MS. RALSTON:
         We're going to talk this morning about five of
15
16
         the Company's capital projects that DOE is
17
         challenging in this proceeding, either
18
         recommending disallowance or exclusion from the
19
         third step adjustment. So, I'm just going to
20
         walk through your recommendations, just to
21
         refresh everyone's memory.
2.2
    Α
         Okay.
23
         So, with respect to the Annual Blanket Projects
24
         for Reliability, you're recommending a
```

```
1
         disallowance of the over budget amount of
 2
         $913,000, is that correct?
 3
    Α
         That is correct. Yes.
 4
         And, with respect to the Annual Blanket Project -
 5
         Maintain Voltage, you are recommending a
 6
         disallowance of the over budget amount of
 7
         $428,000?
 8
    Α
         Yes.
 9
                   CMSR. SIMPSON: Excuse me. Attorney
10
         Ralston, are you looking at an exhibit?
11
                   MS. RALSTON: No, I'm not.
12
                   CMSR. SIMPSON: Okay.
1.3
                   MR. DEXTER: Commissioner, the
         recommendations were laid out in our letter of
14
15
         September 16th.
16
                   MS. RALSTON: I don't believe that's an
17
         exhibit, but, yes.
18
                   MR. DEXTER: Excuse me. But, at the
19
         hearing, I pointed out that I had had a typo in
20
         that letter. And, so, the Reliability Projects,
21
         the disallowance is "913,000", as Attorney
22
         Ralston said, not the "317,000" that was in the
23
         letter. That was, basically, a typo.
24
                   So, if you're looking for a summary of
```

15

```
1
         those recommendations of Staff -- of DOE, they're
 2.
         contained in the September 16th letter. And the
         effect of those was quantified in Record Response
 3
 4
         Number 4.
 5
                    CMSR. SIMPSON: Okay. Thank you.
 6
         Please proceed, Attorney Ralston.
 7
                    MS. RALSTON: Okay. Thank you.
    BY MS. RALSTON:
 8
 9
         With respect to the Annual Blanket Project -
10
         Transformers, you're recommending a disallowance
11
         of the over budget amount of $3 million, correct?
12
         Correct.
1.3
         And, with respect to the Pad Mount Transformer in
14
         Goffstown, you're recommending a disallowance of
15
         the over budget amount of $371,000?
16
         373,000.
17
         Thank you. And, with respect to the Emerald
18
         Street Substation, you're recommending deferral
19
         of the entire approximately $20 million amount to
20
         the Company's next rate proceeding, correct?
21
         Yes. Correct.
    Α
2.2
         Okay. And are there any other disallowances or
23
         deferrals that I have not mentioned?
24
    Α
         No.
```

```
1
                Thank you.
                             So, do you recall the date
         Okay.
 2
         that the Company submitted its third step
 3
         adjustment that is the subject of this
 4
         proceeding?
 5
         I'm sorry, I didn't hear the first part of that
 6
         question.
 7
         Do you recall the date that the Company submitted
    Q
 8
         its Petition in this proceeding?
 9
         Subject to check, I believe it was May, May or
10
         April.
11
         Does "May 2nd" sound right to you?
12
         Yes.
1.3
         Okay. And, so, did you perform a review of the
14
         Company's filing when it was submitted?
15
         I started -- I initiated my review of the filing
16
         when it was submitted. But, due to my
17
         involvement in many other dockets, the progress
18
         of that review was fairly slow. But I was able
19
         to complete most of it by late summer.
20
         And were you responsible for reviewing the entire
21
         filing or just the parts pertaining to capital
22
         projects and programs?
23
    Α
         We reviewed the entire filing.
24
         And are you familiar with the testimony of Russel
```

```
1
         Johnson, David Plante, and James Devereaux, that
         was marked as "Exhibit 1", Bates Pages 008
 2
 3
         through 027?
 4
         Yes.
 5
         And do you recall what that testimony covers?
 6
         Yes. Well, it covers certain projects that had
 7
         been submitted. I can bring it up, if you'd
 8
         like?
 9
    Q
         Sure. That would be good. I have a few
10
         questions.
11
    Α
         All right.
12
         Once you have it up, if you want to turn to Bates
13
         Page 011.
14
    Α
         Okay.
         At Lines 8 and 9, does it state that the
15
16
         "testimony describes the capital projects and
17
         processes in place at the Company pertaining to
18
         project management and budgeting"?
19
         And that was which line, Ms. Ralston?
    Α
20
         Lines 8 through 9.
21
         Yes. Yes, I see that.
    Α
2.2
    Q
         Okay. And, at Lines 13 through 14, does it state
23
         that the testimony included "Attachment
24
         RDJ/DLP/JJD-1", which provides a list of "the
```

```
1
         capital additions for calendar year 2021 by
 2
         project"?
 3
         Yes. Which is internally we refer to that as the
         "Master List".
 4
 5
         The "Master List", okay. And did you review that
 6
         Master List as part of your review of the filing?
 7
         Yes, I did.
    Α
 8
         I'm going to be referencing the transcript from
 9
         the last hearing date. Would you like a copy or
10
         do you have one?
11
         I do have a copy up, yes.
12
         You do. Okay. So, if you could turn to the
13
         transcript, at Page 192, Lines 8 through 11.
         You said that was "192"?
14
15
         192.
    0
16
         Okay. Yes, I'm there.
17
         Did you testify here that you were involved in
18
         the Settlement that led to the three step
19
         adjustments?
20
         Yes.
    Α
21
         And what exactly was your role in the Settlement?
2.2
         Well, I was a member of the rate team. We had --
23
         generally, with rate cases, we assign a rate team
24
         to review the rate case and all of the filings.
```

```
1
         And my role in the review was prudence of capital
 2
         investments.
 3
    Q
         Okay. And, as part of that participation, did
 4
         you review drafts of the Settlement document
 5
         pertaining to capital projects?
 6
         I did, yes.
 7
         And did you offer any suggestions on the
 8
         provisions regarding capital projects and
 9
         associated cost recovery that were ultimately
10
         included in the Settlement Agreement?
11
         Yes.
    Α
12
         And can you turn to Page 194 of the transcript,
1.3
         Lines 15 through 17?
         Yes. I'm there.
14
15
         Okay. And do you see that you testified here
16
         that, "as best as you can, you assess the
17
         decision-making process of the Company, in terms
18
         of prudence of the projects that are placed in
19
         service, based on the information provided by the
         Company"?
20
21
         Yes.
    Α
2.2
         And then, moving down to Lines 21 through 24, did
23
         you further testify that "If the project raises
24
         questions or they're not adequately explained or
```

```
1
         supported by the Company, then [your]
 2.
         recommendation is to either disallow the
 3
         expenditure or defer the expenditure to the next
         rate case"?
 4
 5
         Yes.
 6
         And, so, how do you assess the decision-making
 7
         process of the Company when you're considering
 8
         recovery of capital project costs?
 9
         Well, it's the burden of the utility to support
10
         its actions and support what it did. And what we
11
         do is we turn to the project documentation to
12
         find that out. And, typically, when we look at
1.3
         projects, for example, when we look at the Master
14
         List, what we look at is the complexity of the
15
         project, the amount of money that was spent,
16
         whether or not there was a cost overrun.
17
         there is a cost overrun that is significant,
18
         that's a red flag for us.
19
                    And we try to follow the process of
20
         decision-making on the project, from its
21
         inception to its completion.
2.2
    Q
         So, in making your recommendation, are you
23
         assessing the decision-making process or the
24
         documentation that's submitted by the Company?
```

```
1
         Both.
 2
         So, does this mean that you would find a project
 3
         to be imprudent if, in your opinion, the
 4
         documents provided by the Company do not answer
 5
         any and all of the questions that you may have
 6
         about the project?
 7
         Well, no. That's why we have discovery, so that
    Α
 8
         we can try to get answers to those additional
 9
         questions. But we do rely on project
10
         documentation as a starting point.
11
         So, in your mind, the quality of the
    Q
12
         documentation is very important to the Company's
13
         demonstration of prudence for capital work?
14
         Absolutely.
    Α
15
         Do you recall that the Company has testified and
16
         presented evidence in this proceeding that there
17
         are monthly meetings to review all capital
18
         projects and programs?
19
         Yes, I do recall that.
    Α
20
         And do you give that internal process any
21
         credence in your determination of prudence on the
22
         Company's capital projects?
23
    Α
         Well, when that testimony was given, that was
24
         actually the first time that I was aware of
```

```
1
         monthly meetings.
                             I know that there are budget
 2
         meetings where projects are proposed and
 3
         approved. But I was not aware of periodic
         monthly meetings at that time. So, I didn't
 4
 5
         consider it.
 6
         The issue of these monthly meetings was not
 7
         raised in the rate case or in any other review of
 8
         the Company's capital process that you're aware
 9
         of?
10
         Not as I recall, no.
11
         Is it your opinion that there are deficiencies in
12
         relation to the Company's decision-making process
1.3
         regarding plant additions that compose the third
14
         step adjustment?
15
    Α
         Yes.
16
         And is it your opinion that there are
17
         deficiencies in relation to the documentation
18
         submitted in the initial filing in this
19
         proceeding?
20
         Yes.
    Α
21
         If we turn back to the transcript, at Page 195,
2.2
         Lines 3 through 7, you testified there that you
23
          "are totally reliant on the information that the
24
         Company provides to [you] ", and you agreed with
```

```
1
         your attorney that you don't get "any sort of
 2
         other independent source material to verify any
 3
         of the projects." Do you see that testimony?
 4
         Yes, I do.
 5
         Okay. The Settlement Agreement from Docket DE
 6
         19-057 was marked as "Exhibit 16". Do you have a
 7
         copy of that or do you need one?
 8
         I do have a copy.
 9
    Q
         Okay.
10
         Okay.
11
         If we could turn to Section 3, which is titled
         "Plant in Service"?
12
1.3
    Α
         Yes.
14
                    CMSR. SIMPSON: Can you just give me a
15
         moment please?
16
                    MS. RALSTON: Sure.
17
                    [Short pause.]
18
                    CMSR. SIMPSON: Okay. Thank you.
19
         Please proceed.
20
    BY MS. RALSTON:
21
         Does it state here that "Staff's testimony
2.2
         includes observations and concerns about the
23
         Company's documentation of certain capital
24
         projects involving their planning, budgeting and
```

```
1
         management"?
 2
         Yes.
 3
         And does it also state that "To address this
 4
         concern, the Company will work with Staff...to
 5
         develop a regulatory review template to guide the
 6
         development and production of capital project
 7
         documentation generated through the Company's
 8
         capital authorization process"?
 9
         Yes.
10
         And does it state that "The purpose of the
11
         regulatory review template will be to facilitate
         the Commission's review of future requests of the
12
1.3
         Company to recover the costs of capital
         investments"?
14
15
         Yes.
                That's correct.
    Α
16
         And the Company's initial filing in this process
17
         adhered to the regulatory template, including
18
         feedback from the consultant handling the
19
         business process audit, is that correct?
20
         Well, my understanding is that a final template
21
         has not yet been developed. That is to -- the
2.2
         final template is to be developed after the
23
         business process audit has been issued, only
24
         because part of the consultant's assignment is to
```

1 provide input on that, and recommendations. 2 So, is it your understanding that the template 3 used for this filing did not include any of that 4 feedback that has been received thus far? 5 Well, the template that was used was one that we 6 had discussed in the last step adjustment, the 7 second step adjustment. And our recommendations 8 at the time were incorporated. For example, we wanted the Master -- what we call the "Master 9 List" to be more explicit in terms of budget 10 11 costs and final costs. We also asked for some 12 notations on, you know, side notions regarding 1.3 some projects that were over budget. That was 14 provided in this, in this step filing. All of 15 the project documentation was provided in this 16 step filing, whereas previously we had to request 17 it. 18 So, in terms of the filing, we were 19 happy with the filing. It provided what we 20 needed, what we had requested. 21 However, in terms of forming an actual 2.2 formal, final template, that's still a work in 23 progress. 24 Okay. Understood. Thank you for clarifying.

```
1
    Α
         Yes.
 2
         Turning back to the Settlement Agreement,
 3
         Exhibit 16, does it state, in Section 3.2, that
 4
          "To further address Staff's concerns regarding
 5
         the inconsistent documentation of capital
 6
         projects as described in 3.1, that the Company
 7
         agreed to a business process audit consistent
 8
         with Appendix 2 to be conducted and overseen by
         Staff"?
 9
10
         Yes.
11
         And, if we turn to Appendix 2, which has the
12
         scope of the business process audit, that states
1.3
         that Part 1 is a "Review and assessment of the
14
         Company's capital planning, budgeting, approval,
15
         and management oversight"; Part 2 is a "Review
16
         and evaluation of capital project documentation";
17
         and Part 3 is a "Selective Project Review."
18
         that what that section states?
19
         Yes.
    Α
20
         And does Part 2, relating to "capital project
21
         documentation", include "Initial project
2.2
         assessment and analysis in the PAF including
23
         consideration of known and foreseeable costs and
24
         risks"?
```

```
1
         Yes.
               Correct.
 2
         And does Part 2 also reference the "Use of
 3
         Supplement Requests, including root cause
 4
         analysis and lessons learned"?
 5
         Yes.
 6
         And does it state here that "The consultant will
 7
         select a sample of capital projects for 2020 and
 8
         2021 to be included as a part of its examination
 9
         and testing involving the above listed
10
         processes"?
11
         Yes.
    Α
         So, when you say that you "don't get any
12
1.3
         independent source material to verify projects",
14
         it is a fact that DOE has received a report from
15
         the consulting auditor on the business process
16
         audit that pertains to the Company's
17
         decision-making and documentation practices for
18
         capital projects, including a sample of projects
19
         in 2021, isn't that correct?
20
                    MR. DEXTER: Objection. Objection.
21
         The Bench has ruled that the business process
2.2
         audit and the report's irrelevant to this
23
         proceeding.
24
                    MS. RALSTON: We're just asking some
```

```
1
         additional questions on Mr. Dudley's own
 2.
         testimony. We understand the report is not going
 3
         to be admitted as evidence today. But these are
 4
         things that he testified to at the last hearing.
 5
                   CMSR. SIMPSON: I'm going to allow the
 6
         question. But the foundation is questionable,
 7
         so, proceed with caution.
                   MS. RALSTON: Okay. Thank you.
 8
 9
                   WITNESS DUDLEY: Can you repeat the
10
         question, Ms. Ralston?
11
                   MS. RALSTON: Sure.
12
    BY MS. RALSTON:
1.3
         So, I asked, so, when you say that you "don't get
14
         any other independent source material to verify
         projects", is it a fact that DOE has received a
15
16
         report from the consultant auditor as part of the
17
         business process audit that pertains to the
18
         Company's decision-making and documentation
19
         practices for capital projects, including a
20
         sample of projects in 2021, is that correct?
21
         That was part of their assignment, yes.
2.2
         And when did the DOE receive the report?
23
                   MR. DEXTER: Objection. The report's
24
         irrelevant.
```

29

```
1
                    CMSR. SIMPSON:
                                    Sustained.
 2
    BY MS. RALSTON:
 3
         Do you know which projects were tested for 2021?
 4
         No, I do not.
 5
         But you would agree that there were projects that
 6
         were tested, is that correct?
 7
    Α
         That is part of their assignment, yes.
 8
         Okay. Do you know if any part of the report
 9
         discusses the Company's decision-making
10
         processes, with relation to capital projects
11
         placed in service?
12
                    MR. DEXTER: Objection. The report is
1.3
         not relevant.
14
                    CMSR. SIMPSON: Sustained. Please move
15
         on, Ms. Ralston.
16
    BY MS. RALSTON:
17
         Okay. We're going to move on to the Reliability
18
         Annual Blanket Projects. And my first question
19
         will still be referring back to the transcript,
20
         if you want to turn to Page 221, at Lines 1
21
         through 8.
2.2
    Α
         I'm almost there. My apologies, Ms. Ralston.
23
         This is a new laptop, and my --
24
         Take your time.
```

```
1
         -- my pdf freezes every now and then.
 2
         Then, I will renew my offer and give you a hard
 3
         copy, if you find it's easier?
 4
                    MS. RALSTON: And I offer the same to
 5
         the Bench.
 6
    BY THE WITNESS:
 7
         In this case, due to technical difficulties, I
 8
         would appreciate that.
 9
                    [Atty. Ralston handing document to the
10
                    Witness. 1
11
                    CMSR. SIMPSON: You're on Page 221,
         Attorney Ralston?
12
1.3
                    MS. RALSTON: Yes.
14
                    CMSR. SIMPSON: Thanks.
    BY THE WITNESS:
15
         I'm there.
16
17
    BY MS. RALSTON:
18
         Okay. So, at Lines 1 through 8, does your
19
         testimony state "Yes, there are features of a
20
         blanket program or an annual program that make
21
         them difficult to review in a step adjustment
2.2
         process", and that this is because "these
23
         projects cover numerous and sometimes hundreds of
24
         subprojects"?
```

```
1
               That's correct.
    Α
         Yes.
 2
         And are you familiar with Appendix 5 of the
 3
         Settlement Agreement from DE 19-057?
 4
         Well, I may have it, but if you could tell me
 5
         what that is?
 6
         Yes. Just give me one second. So, Appendix 5
 7
         starts on Bates Page 052 of Exhibit 15 -- or, 16,
 8
         sorry, and it has the Step Adjustment list of
 9
         projects that were anticipated for Steps 1 and 2.
10
         Okay. I guess I do not have that available, but
11
         I do recall it.
12
         Okay. And, so, do you need a copy of the
13
         exhibit?
14
         Yes, please.
15
         All right.
    0
16
                   MR. DEXTER: Commissioners, maybe it
17
         would be appropriate to take a moment for Mr.
18
         Dudley to print the Settlement Agreement from
19
         19-057, since it seems to be a focus of extensive
20
         cross-examination?
21
                   CMSR. SIMPSON: Do you have quite a few
22
         further questions, Ms. Ralston, on the
23
         Settlement?
24
                   MS. RALSTON: I do. I also have a copy
```

```
1
                 So, whichever --
         of it.
 2
                    CMSR. SIMPSON: Is it okay if she
 3
         provides it to him?
                    MR. DEXTER: That's fine.
 4
 5
                    CMSR. SIMPSON: Please.
 6
                    [Atty. Ralston handing document to the
 7
                    Witness.]
    BY MS. RALSTON:
 8
 9
         Okay. So, referring to Appendix 5, do you see
10
         here that "Annual Blanket Projects" and "Annual
11
         Program Projects" were specified for inclusion in
12
         both Step 1 and Step 2?
1.3
         Yes.
    Α
         And a similar listing for Step 3 with anticipated
14
         projects was not included, because it was too far
15
16
         in advance for specific projects to be known, is
17
         that correct?
18
         Yes.
    Α
19
         Was it your expectation that the Company was
20
         going to terminate annual blanket projects and
21
         annual program projects before the third step, or
22
         did you expect to see those projects continue?
23
         I expected to see them continue.
    Α
24
         Okay. And do you see, on Lines 4, 6, and 7 of
```

33

```
1
         Appendix 5 that the list for annual blanket
 2
         projects on the Step 1 adjustment includes
 3
         "Maintaining Voltage", "Reliability
 4
         Improvements", and "Purchase Transformers and
 5
         Regulators"?
 6
    Α
         Yes, I do.
 7
         And is it also true that, for Lines 4, 6, and 7
 8
         of the Step 2 adjustment those same programs
 9
         appear?
10
         And the Step 2 appears on what page? Oh, I have
11
         it, yes. Page 57, is that correct?
12
         I think so. Yes. Page 57.
13
         Yes, I see it.
    Α
14
         Okay. And, if we refer back to Exhibit 1, at
         Bates 030, Lines 10, 13, and 19? And this is the
15
16
         Master List.
17
    Α
         Yes. Yes, I have it.
18
         So, at Lines 10, 13, and 19, we see the same
    Q
19
         annual blanket projects included, is that
20
         correct?
21
         Yes, that's correct.
    Α
22
    Q
         Okay. And you were not surprised to see those
23
         same projects, correct?
24
    Α
         No, I am not.
```

```
1
         Okay. And, from your experience in the rate
 2.
         case, and your work on the Settlement Agreement,
 3
         did you misunderstand that these annual programs
 4
         are designed to account for smaller numerous
 5
         projects that do not have individual project
 6
         estimates?
 7
         No, I did not misunderstand. I'm well acquainted
    Α
 8
         with the purpose of blanket projects.
 9
    Q
         Okay. So, you understand that there not
10
         individual project estimates for this program?
11
         I understand that, yes.
12
         Okay. And, if we refer to the transcript, at
1.3
         Page 221, Lines 4 through 5, you acknowledged
14
         this in your direct testimony, where you stated
15
         that the "blanket projects cover numerous and
16
         sometimes hundreds of subprojects", is that
17
         correct?
18
         Yes.
    Α
19
         And the Settlement Agreement expressly spelled
20
         out a timeline for the filing and review of the
21
         step adjustments at Section 10.3, is that
2.2
         correct?
23
    Α
         Yes, it does.
24
         Is there any mention in the Settlement Agreement
```

1 of the difficulties or special provision that 2 would be attached to inclusion of annual blanket 3 projects in the step adjustment? 4 No, it does not. But, at the time of the 5 Settlement, this was a fairly new review process 6 that at that time PUC Staff was proposing. 7 prior rate cases, typically, there was very 8 little review of step adjustments. But I would 9 also add to that that step adjustments were much 10 smaller in prior rate cases. 11 So, given the size of the step 12 adjustments that we had seen, and not just with Eversource, but with other utilities, we felt at 1.3

the time that it would be a good idea to actually suggest a review period to review some of these projects.

14

15

16

17

18

19

20

21

2.2

23

24

Q

So, the process that was proposed in the last Settlement Agreement was fairly new to We weren't quite sure how it was going to us. play out, only that it would give us a greater opportunity to review some of these projects. And going back to the transcript at 221, Lines 6 through 7, you're discussing the annual blanket projects. And you state that "if there's a cost

1 overrun, if something doesn't add up in the 2 project documentation, it's very time-consuming 3 to try and flesh that out." Is that correct? 4 That's correct. And that's borne out in a couple 5 of projects that we've seen in this step 6 adjustment, concerning the Annual Reliability 7 Projects, and also the Transformer Projects, the 8 information that we received, and I said this in my testimony at the last hearing, was the 9 10 information that we received were Excel 11 spreadsheets, work orders, and associated 12 expenditures that were hundreds of lines long; 1.3 and to sort through all that information is very 14 time-consuming. And do you recall testimony on September 20th 15 0 16 from the Company's witness, Russel Johnson, where 17 he explained that a project authorization for 18 annual blanket projects that is developed at the 19 beginning of the year, is developed at the 20 beginning of the year, and then a Supplemental 21 Request Form is completed at the end of the year, 2.2 that represents the actual spend in that year. 23 And then, the next year's budget is based on that 24 Supplemental Request Form, subject to known and

1 measurable adjustments? 2 Yes, I understand that. But that highlights 3 another concern for the Department. Because, 4 according to Eversource's own internal policy and 5 procedures, in particular APS 1, a supplement is 6 meant to be filed at the time a cost overrun or a 7 cost increase is experienced, in order to 8 highlight that development to management. we've seen more and more of these supplements 9 10 being filed a year later, after the occurrence of 11 a cost increase. And, so, that's concerning to 12 It doesn't appear that Eversource is fully 1.3 compliant with its own policy and procedures. 14 So, you would argue that goes to the Company's Q 15 processes that are being reviewed as part of the 16 business process audit? 17 That's one of the areas, yes. 18 And, turning to Exhibit 1, at Bates 025, Lines 16 Q 19 through 19, does it state here that "Dollar and 20 percentage variances are calculated between the 21 calendar year 2021 costs and the annual 2.2 authorized amount; the last supplemental 23 authorized amount and the annual authorized 24 amount; and the calendar year 2021 costs and the

```
1
         last supplemental authorized amount"?
 2
               That's all provided.
 3
         Does it say anything about calculating variances
         for individual projects in the annual blanket
 4
 5
         projects?
 6
         I don't recall.
 7
         So, when you say that more time would be needed
 8
         to review cost overruns, are you aware that the
 9
         Company's documentation process does not create
10
         pre-construction budgets for each of these
11
         numerous lower-cost projects that are conducted
12
         under a blanket program?
1.3
         Yes. I understand that those figures are
14
         historical.
15
         And, so, it's not actually possible to determine
    0
16
         cost overruns on a project-by-project basis for
17
         the annual blanket programs, is it?
18
              But our -- No. But our assumption is that,
    Α
         No.
19
         because those estimates are based on historical
20
         activity, that Eversource has a pretty good idea,
         or at least should have a pretty good idea, on an
21
2.2
         annual basis, given that these projects are
23
         recurring, as to what the budget should be.
24
         Even though these individual projects can't
```

```
1
         always be reviewed, the cost of the program has
 2.
         to be evaluated on an overall basis, because
 3
         there's no authorization or pre-construction
 4
         estimating of these smaller individual projects,
 5
         is that correct?
 6
         I understand that. But, again, the Department's
 7
         view of these blanket projects is that they're
 8
         fairly routine. And, because they're routine and
 9
         reoccurring, and because Eversource has
10
         experience with them, they should be able to come
11
         pretty close to, in terms of budgeting, as to
12
         what it's going to cost in a given year.
1.3
         But, in these circumstances of numerous jobs,
    Q
14
         with relatively smaller costs comprising the
15
         annual blanket program, the primary driver
16
         variances year-to-year would be how much work is
17
         getting done, isn't that correct?
18
         Sure.
    Α
19
         And, if you look at the transcript at Page 221,
20
         Lines 20 to 23, you testified "when you look at
21
         the Supplement Request Form, which is part of
2.2
         Attachment DOE 1-014, that there was a cost
23
         increase of $913,000." Is that correct?
24
         Yes.
```

```
1
         And, at transcript, Page 222, Lines 9 through 10,
    Q
 2.
         you testified that you asked the Company "what
 3
         makes up this additional $900,000?" Correct?
 4
         Yes.
 5
         And then, you testified, on the same page, at
 6
         Lines 16 through 19, that you received data in an
 7
         Excel file that breaks down not just the
         $900,000, but the full $3.9 million that was
 8
         included on the list for inclusion in the step
 9
10
         adjustment, is that correct?
11
                It added up to 3.9 million.
         Yes.
12
         But, if the cause for the additional $900,000 was
1.3
         simply that more of the same type of work got
14
         done, how would the Company determine which
15
         individual line items for the projects comprising
16
         the $913,000 variance from the budget?
17
    Α
         Well, how would we? Our understanding from the
18
         tech session that, for this particular project,
19
         and also the other project, the other blanket
20
         project, was that Eversource was at least going
21
         to make an attempt to drill down on those costs
2.2
         that they thought contributed to the cost
23
         overrun.
24
                    The Department has no way of knowing
```

```
1
                That is information that only Eversource
 2
         knows. And we were surprised, when we got the
 3
         data response, that that delineation was not
 4
         provided.
 5
         So, as you just testified, that Excel list was a
 6
         follow-up request from the August 31st technical
 7
         session, is that correct?
 8
         It was.
 9
         And the Company identified a variance for this
10
         annual blanket program in Exhibit 1, Bates 030,
11
         Line 13, which you received on May 2nd, correct?
12
    Α
         Yes.
1.3
         And, on June 8th, in response to the DOE's
14
         request issued on May 26, the Company provided
15
         you with Attachment DOE 1-014, which was the PAF
16
         for the Annual Blanket Program for Reliability,
17
         is that correct?
18
         Could you give me that information again,
    Α
19
         Ms. Ralston?
20
         Sorry. On June 8th, in response to a DOE data
21
         request, DOE 1-014, the Company provided you with
22
         Attachment DOE 1-014, which was the PAF for the
23
         Annual Blanket Program for Reliability, is that
24
         correct?
```

```
1
         Let me just turn to that, if you can just give me
 2
         a moment.
 3
    Q
         Sure.
 4
                    MR. DEXTER: And, if the witness or the
 5
         counsel could provide an exhibit number, that
 6
         would be helpful, I believe?
 7
                    MS. RALSTON: Yes. If you can look at
         Exhibit 8, I think it's Page 1.
 8
9
    BY THE WITNESS:
10
         So, on Exhibit 8, I have the Supplement Request
11
         Form. I have the Operations Project
12
         Authorization Form. I have Data Response TS
13
         3-003. I do not see the data response that
14
         you're referring to.
    BY MS. RALSTON:
15
         Exhibit 8 starts with Attachment DOE 1-014 that I
16
17
         was referencing.
18
         Yes. Okay. So, that was part of DOE 1-014.
    Α
19
         Okay. I'm sorry, I misunderstood.
20
         Uh-huh.
21
         I see what you're saying now.
    Α
2.2
    Q
         Okay.
23
    Α
         Yes.
24
         So, in Exhibit 8, Attachment DOE 1-014, the
```

```
1
         document explained that the cost of the
 2.
         "distribution line reliability program was higher
 3
         than originally budgeted because more work was
 4
         performed than anticipated", and it also provided
 5
         a breakdown of the cost variances by cost
 6
         category, comparing budget to actual for the work
 7
         performed. Is that correct?
 8
         Yes. But the -- my reaction to that explanation
 9
         was that it was very cryptic, it was very vague,
10
         and it provided no detail.
11
         So, you would not agree that the response showed
    Q
12
         exactly where the difference in terms of
1.3
         categories of costs had increased?
14
         It shows where the costs increase, but in a very
15
         general -- at a very 10,000 foot level. But we
16
         have no way of knowing what the -- what the
17
         specifics are behind these numbers.
18
                    What we like to do, Ms. Ralston, is we
19
         like to get behind the numbers to see what
20
         happened and why. And we were not able to do
21
         that, because that information was not provided.
         Referring back to the transcript, at
2.2
    Q
23
         Page 223 [222?], Lines 19 through 20, you
         referred to a "pivot table" that was provided,
24
```

```
1
         with "about 800 line items". Is that correct?
 2
               That was in response, I believe, to TS
 3
         3 - 003.
 4
         And a little further up that page, at Lines 12
 5
         through 13, in response to a question from your
 6
         attorney as to whether you can assess "whether
 7
         the projects listed in the pivot table are
 8
         prudently incurred", you state that "And neither
 9
         can I parse out the components of the $913,000
10
         cost overrun." Is that correct?
11
               I believe I said that in my previous
12
         statement.
1.3
         And, in your response to your attorney's
14
         statement that "you can't tell the initially
15
         budgeted from the overrun", you stated "No",
16
         meaning that you could not tell what the
17
         pre-construction budget estimate was, as compared
18
         to the post-construction cost for each individual
19
         project in the blanket, is that correct?
20
         That's correct.
         And, as we just discussed, you were never able to
21
2.2
         examine an initially budgeted amount from an
23
         overrun to these programs -- projects, is that
24
         correct?
```

```
1
         When you say "initially budgeted amount", what
 2
         are you referring to? I don't understand.
 3
    Q
         You were not able to compare an initial project
 4
         estimate versus a final project cost for these
 5
         individual projects under the blanket?
 6
         Well, that information -- that information is
 7
         contained on the Supplemental Request Form, which
 8
         is part of DOE 1-014. You have the current
 9
         authorization amount. You have the Supplement
10
         Request. And then, you have the total request.
11
         And that's what we looked at.
12
                   We did notice that the Supplement
1.3
         Request was not totally expended. But that the
14
         project was still over budget by $913,000.
15
         Correct. I don't know if you answered my exact
16
         question. I was asking, were you able to compare
17
         on a project-by-project basis?
18
         No, we were not.
19
    Q
         Okay.
20
         Because, as we recently discussed, these blankets
21
         contain hundreds of subprojects.
         Okay. So, you would agree that the reason you
2.2
    Q
23
         were not able to compare on a project-by-project
24
         basis is because that's not the nature of how
```

```
1
         these annual blanket projects work?
 2
         Well, I would -- I would agree that the
 3
         information is there. We just don't know which
 4
         part of that information to drill down on; only
 5
         Eversource knows that.
 6
         So, what detail did the Company provide in
 7
         relation to each of the projects in the pivot
         table?
 8
 9
         The pivot table contained a listening of work
10
         orders and associated expenditures. About, if
11
         I'm recalling correctly, it's about 400 line
12
         items.
1.3
                   MR. DEXTER: And, again, if the witness
14
         or the counsel could provide an exhibit number?
         I believe it's number "Exhibit 15". But I think
15
16
         an exhibit and a page number would be helpful.
17
                   MS. RALSTON: Sure. It is Exhibit 15.
18
         And I will get a page number for you.
19
                    So, Exhibit 15, and the pivot table
         starts at Bates Page 012.
20
21
                   WITNESS DUDLEY: Are you referring to
2.2
         the Excel spreadsheet?
23
                   MS. RALSTON: I was referring to the
24
         pdf version of the exhibit.
```

```
1
                    WITNESS DUDLEY: Pdf, okay. All right.
 2
                    MS. RALSTON: You don't need to
 3
         necessarily go there. It was just for
 4
         everyone -- keep everyone on the same page.
 5
    BY MS. RALSTON:
 6
         And was the pivot table sortable, the Excel
 7
         version, so you could see all of the work
         orders --
 8
 9
                    [Court reporter interruption, asking
10
                    for a repeat of the question.]
11
                    MS. RALSTON: Sure.
12
    BY MS. RALSTON:
1.3
         Was the pivot table sortable, so that you could
14
         see all of the work orders associated with each
15
         individual project?
16
         Yes, it was.
17
         Is it possible that more work was performed in
18
         2021 for reliability purposes than originally
19
         planned, and that's the reason that there were
20
         additional costs?
21
         It is possible, yes.
2.2
    Q
         And your disallowance relates only to the over
23
         budget amount, and your only basis for that
24
         disallowance is that it's over budget, is that
```

```
1
         correct?
 2
              The only basis for the disallowance is that
 3
         Eversource was unable to provide us with any
 4
         support for that overrun.
 5
         Did you hear the Company's testimony on
 6
         September 20th about how this work was
 7
         identified, through daily work meetings, through
 8
         the outages from the prior day, and other
 9
         management meetings?
10
               I have no knowledge, firsthand knowledge of
         Yes.
11
         those meetings. So, I don't know what was
12
         discussed.
1.3
         Is it your testimony that it would be imprudent
14
         for the Company to move ahead with reliability
15
         installations in response to specific customer
16
         outages that are occurring?
17
         No, that's not imprudent. What's imprudent is
18
         that the burden [sic] has the obligation of
19
         supporting its expenditures, especially when
20
         there are cost overruns. And, in this particular
21
         case, Eversource was not able to do that.
2.2
    Q
         In Appendix 2 of the Settlement Agreement, does
23
         it state that the "Company's budgeting and
         approval process" and "development of budgets,
24
```

```
1
         cost estimates, revised budgets and budget
 2.
         variances" will be part of the scope of the
 3
         business process audit?
 4
         That's correct.
 5
         And is it your knowledge or expectation that that
 6
         examination will include these annual blanket
 7
         projects?
 8
         I assume that it would.
 9
    Q
         Thank you.
10
         But the selection of projects is at the
11
         discretion of the auditors.
12
         I'm going to move on now to the Maintain Voltage
1.3
         Blanket Project. And, for this annual blanket
14
         program, that's referred to as "Maintain Voltage"
15
         in Exhibit 1, at Bates 030, Line 10. Did the
16
         Company identify the variance for this project?
17
         Let me just get to that section, Ms. Ralston.
18
         Yes. Let me know when you're there.
    Q
19
                    CMSR. SIMPSON: Exhibit 1, Bates Page?
20
                    MS. RALSTON: 030.
21
                    CMSR. SIMPSON: Thank you.
22
                    MS. RALSTON: Line 10.
23
    BY THE WITNESS:
24
         Yes, I have it. And your question was?
```

```
1
    BY MS. RALSTON:
 2
         My question was, at Line 10 of Bates Page 030,
 3
         did the Company identify the variance for this
 4
         program as part of its initial filing?
 5
         Yes, it did.
 6
         And give me one second, I just need to get an
 7
         exhibit reference for you.
 8
                    If you can refer to Exhibit 12, at
         Bates 594. And, if you're looking at the
 9
10
         electronic version, it's Exhibit 12, Part 2.
11
         I'm sorry, Ms. Ralston. I'm sorry, which exhibit
    Α
12
         was that?
1.3
         Exhibit 12.
    Q
14
         Exhibit 12? I do not have it up here with me.
15
                    CMSR. CHATTOPADHYAY: Can you repeat
16
         the page number again?
17
                   MS. RALSTON: Yes. The Bates page is
18
         594. If you're looking in the electronic
19
         version, it's the pdf Page 97 of Exhibit 12,
20
         Part 2.
21
                    Do you need a hard copy, Mr. Dudley?
22
                    WITNESS DUDLEY: I think I do, yes.
23
                    MS. RALSTON: Okay.
24
                    WITNESS DUDLEY: I'm sorry.
```

```
1
                    [Atty. Ralston handing document to the
 2
                    Witness. 1
 3
                    WITNESS DUDLEY: Yes. Thank you.
                                                        Oh,
 4
         I apologize, Ms. Ralston. I do have this
 5
         information. I'm sorry I made you go to the
 6
         trouble of digging it out.
 7
                   MS. RALSTON: No problem.
    BY MS. RALSTON:
 8
         So, this exhibit is providing a copy of
10
         Attachment DOE 1-012, which was the Project
11
         Authorization Form and Supplemental Request Form
12
         for the 2021 Annual Blanket Program for Voltage
1.3
         Maintenance, is that correct?
14
         That is correct, yes.
15
         And is it correct that this document explained
16
         that the costs of the Voltage Maintenance Program
17
         was higher than originally budgeted due to an
18
         increase in the amount of work required to
19
         maintain voltage within regulatory limits in
20
         2021, and also provided a breakdown in the
21
         increased costs by category, including material,
2.2
         construction, labor and overtime?
23
               If I could just have an opportunity to get
24
         my notes on that one?
```

```
1
    Q
         Sure.
 2
                    [Short pause.]
                   MR. DEXTER: Is the exhibit we're
 3
 4
         looking at also Exhibit 9?
 5
                   WITNESS DUDLEY: That's what I have.
 6
         have it as "Exhibit 9".
 7
                   MS. RALSTON: I do not see that
         attachment in Exhibit 9. But I could be
 8
 9
         mistaken.
10
                   MR. DEXTER: Could I look at the
11
         attachment that counsel provided to the witness
12
         please?
                   CMSR. SIMPSON: Yes. Go ahead and
1.3
14
         approach the bench.
                   MS. RALSTON: I'm referring to
15
16
         Attachment DOE 1-012, Mr. Dexter. And I think
         Exhibit 9 has DOE 1-4. You can correct me, if
17
18
         I'm wrong.
19
                   Exhibit 9 certainly would have been
20
         easier.
21
                   WITNESS DUDLEY: Okay. I'm ready, Ms.
2.2
         Ralston.
23
                   MS. RALSTON: Okay. Do you want me to
24
         repeat my question?
```

```
1
                                     Yes, please.
                    WITNESS DUDLEY:
 2
                    MS. RALSTON:
                                  Okay.
 3
    BY MS. RALSTON:
 4
         So, is it correct that Attachment DOE 1-012
 5
         explained that the cost of the Voltage
 6
         Maintenance Program was higher than originally
 7
         budgeted due to an increase in the amount of work
 8
         required to maintain voltage within regulatory
 9
         limits in 2021, and also provided a breakdown of
10
         the increased costs by category, including
11
         materials, construction/outside services, labor
12
         and overtime?
1.3
         I do see that, yes.
14
         And is it possible that more work was performed
15
         in 2021 for Voltage Maintenance than was
16
         originally planned, and that was the reason for
17
         the additional costs?
18
         That can be possible, yes.
19
         And is it correct that your disallowance relates
20
         only to the over budget amount, and that your
21
         basis for this disallowance is that it's over
2.2
         budget?
23
              The basis for the disallowance is that we do
24
         not have enough information to drill down on
```

1 those specific expenditures and why they 2. occurred, which is what we would -- the information we would need in order to determine 3 whether or not the cost overrun was prudent. 4 5 So, you just testified that you "haven't had 6 sufficient information". But I think, when we 7 began our discussion of the blanket projects, you stated that "the amount of information provided 8 9 can be too extensive to review in this tight time 10 period"? 11 Did you say "expensive"? No, I said "too extensive". 12 1.3 "Too extensive". Very time-consuming. Again, we 14 received these spreadsheets from Eversource. 15 appreciate Eversource sharing those spreadsheets 16 with us. They contain a lot of information, 17 which is part of the problem. What we need, what 18 we don't know, is what information in those 19 spreadsheets to drill down on; only Eversource 20 knows that. 2.1 And, so, during the course of our 2.2 review, what we would have appreciated is some quidance from Eversource that would pinpoint 23 24 where, in these hundreds of line items, they

1 thought the cost increases arose from. And, at 2. that point, we could look at those individual 3 expenditures, analyze them, and perhaps take a 4 deeper dive with Eversource on the cause of those 5 expenses. 6 The starting point is to pinpoint which 7 expenses they were. And, frankly, Eversource 8 just hasn't been helpful to us in doing that. 9 And you're referring to the -- when you say "line 10 item", you're referring to the pivot tables that 11 were provided in August? 12 Yes. 1.3 Following the tech session? 14 Yes. 15 So, would it be your testimony that if DOE had 16 requested those pivot tables as part of one of 17 the earlier tech sessions, that perhaps there 18 would have been additional time to go through 19 those with Eversource and ask follow-up 20 questions? Is that sort of where the problem 21 lies is timing? 2.2 Α I don't know. I don't know. Maybe. Maybe, if 23 Eversource had assisted us in drilling down on 24 those different line items, it may have resulted

1 in additional questions. 2 So, I don't know. My answer is "I 3 don't know." 4 So, the pivot table provides a list of individual 5 projects under the blanket program. So, what 6 additional information would have been helpful to 7 the Department of Energy's review? MR. DEXTER: Asked -- objection. 8 and answered. The witness has said about three 9 10 times that he needed specific information about 11 the cost overruns. 12 BY MS. RALSTON: 1.3 Do you agree that there are no cost overruns for 14 these projects, as we previously discussed, 15 because there are no initial project estimates? 16 No, I don't. I don't agree. Because, again, I 17 think that -- our assumption is that Eversource's 18 budgeting process is, should be, you're 19 experienced enough and rigorous enough to come 20 close to what they're going to spend in a given 21 year. 2.2 Again, as I stated earlier, and as you 23 said, Ms. Ralston, that Eversource uses historical information. And going back several 24

1 years, that's a lot of history.

2.

3

4

5

6

7

8

9

10

11

12

1.3

14

15

16

17

18

19

20

21

2.2

23

24

Now, I understand that there are some things that can arise that aren't expected.

That's understandable. The question we have is that, when that does arise, were those additional costs prudent?

And, without more specific information on what those costs were, we can't make a determination. And, therefore, we cannot make a recommendation to this Commission that those cost overruns were, in fact, prudent, because we don't know.

- Q And, so, would you expect that an examination of this process will be included in the business process audit as it relates to the blanket project for Maintaining Voltage?
- A I understand that that's probably part of their assignment, yes.
- And did you hear the Company's testimony on the 20th of September that "it has no real control over the work for this blanket project", or "the costs are incurred when there's a really hot summer, when people are running air conditioners", and "in reaction to people

```
1
         identifying low voltage on the system or customer
 2
         complaints about voltage issues"?
 3
    Α
         Yes, I do recall that. Are we still referring to
 4
         the Reliability Annual?
 5
         No, we're in the Maintain Voltage Project.
 6
         Maintain Voltage, okay. Yes, I recall that.
 7
         You recall the Company's testimony, yes?
 8
         Yes.
 9
         So, would it be your testimony that it would be
10
         imprudent for the Company to move ahead with
11
         voltage maintenance projects, in response to
12
         specific customer complaints of low voltage?
1.3
         I don't know that.
14
         If you could turn to the transcript, at Page 215,
15
         Lines 5 through 12. And let me know when you're
16
         there.
17
         I'm there.
18
         And you say here that you're recommending a
19
         disallowance of approximately "$3 million"
20
         associated with the Purchase of Transformers
21
         Annual Blanket Project, is that correct?
2.2
    Α
         Yes.
23
         And you testified that the reason for your
24
         recommendation is that the "over budget amount
```

```
1
         was not adequately explained", correct?
 2
         That is correct. And my recollection, from the
 3
         last hearing, is that the Eversource witnesses
 4
         were not able to provide an explanation for it
 5
         either.
 6
         The initial estimated amount for this program was
 7
         "$11.5 million", and the final amount was "14.5
 8
         million", is that correct?
 9
         Let me just get to that page. Thank you.
10
         On the same page of the transcript, if you look
11
         at Lines 19 through 22, I think it's there.
12
         So, I believe this is part of Exhibit 7,
13
         correct?
14
         Correct.
15
         Okay. Yes. Okay. Okay, I'm at this point, I'm
16
         at my exhibit. Thank you.
17
    Q
         And, if you look at the transcript, at Page 216,
18
         Lines 2 through 7, your testimony is that you had
19
         heard the Company's testimony at the hearing
20
         regarding "a change in the Cost of First
21
         Installation." Does it state that there in the
22
         transcript?
23
    Α
         Yes, it does.
24
         And then, at Lines 9 through 12, you stated that
```

```
1
         "it does not explain the entire cost of the
 2
         overrun", and you referred to "Attachment DOE
 3
         1-4", which is included in Exhibit 7, at 399 to
 4
         400?
 5
         Yes.
 6
         And, on the next page of the transcript, Page
 7
         217, at Lines 4 through 9, you stated that
         "internal labor and outside services are not
 8
 9
         included in the cost summary, for the initial
10
         cost summary"?
11
         No, it was not. When we first read this, we
    Α
         thought that the entire budget amount was for the
12
1.3
         purchase of transformers. But, then, we learned
14
         in the hearing that there was -- that the -- or,
15
         actually, the over budget amount was for the
16
         purchase of transformers. And then, we found out
17
         in the hearing that it was actually for
18
         overheads.
19
         And those categories of costs were added into the
    Q
20
         Supplemental Request, is that correct?
21
         Yes, they were.
2.2
    Q
         And at -- and, in the transcript, at Lines 18
23
         through 22, your attorney asked you "Do we have
24
         breakdown of how that overall $3 million increase
```

```
1
         fell into three categories of CFI changes,
 2.
         outside services, and internal labor?" And your
 3
         answer was "No. We have no detail on that." Do
 4
         you see that?
 5
         I'm sorry, could you tell me which line is that?
 6
         Eighteen (18) through 22.
 7
    Α
         And that's on Page?
 8
         Two eighteen (218).
         Yes. Well, the issue there is that -- is that
 9
10
         the supplement attempts to explain that the cost
11
         overruns were due to, and I quote on -- this is
12
         on Page 1 of the Supplemental Request Form, in
1.3
         the third paragraph, the "CFI is a calculated
14
         cost based on internal labor and contractor
15
                 The CFI calculation was updated in 2021
         rates.
16
         for the first time in several years."
17
                    And, so, it was due to that updating
18
         that there was a dramatic increase in the -- in
19
         the overheads and labor costs. And, so, one of
20
         the questions in our minds is, "why isn't this
21
         information updated annually every year?"
2.2
         would be one way to avoid some of these
         surprises. And I imagine that this $3 million
23
24
         amount did come as a surprise to some folks at
```

```
1
         Eversource, because they probably believed, as we
 2.
         did, that the initial budget amount was for
 3
         transformers, and not for additional labor.
 4
                    So, our concern there, with the CFI
 5
         calculation, is the updating of the information
 6
         on which it's based.
 7
         I'm not sure you answered my question, was just
    Q
 8
         to refer you to Lines 18 through 22, and confirm
 9
         that you see where your attorney asked you "Do we
10
         have a breakdown of how that overall $3 million
11
         increase fell into three categories of CFI
12
         changes, outside services, and internal labor?"
1.3
         And your answer was "No. We have no detail on
14
         that." Do you see that testimony?
15
         Yes.
    Α
16
         All right.
17
    Α
         Yes.
18
         Thank you.
19
         We have no specific detail on that.
    Α
20
         And then, on the next page of the transcript, at
21
         Page 219, at Lines 7 through 13, you corrected
2.2
         that statement, and indicated that the Company
23
          "did respond to a Data Request TS 3-005 on
24
         September 9th", that you characterized as "not in
```

63

```
1
         detail". Do you see that?
         I do, yes.
 2
 3
         But the $3 million variance was first identified
 4
         in the Company's initial filing, isn't that
 5
         correct? If you refer to Exhibit 1, at
 6
         Bates 030, Line 19?
 7
    Α
         That, I can find that on which document,
 8
         Ms. Ralston?
 9
         Exhibit 1, Bates Page 030.
10
         And that is line what?
11
         Nineteen (19).
12
         Yes, I see that.
1.3
         And then, on May 26, the Company provided its
    Q
14
         response to Data Request DOE 1-4, which is
15
         included in Exhibit 7, at pdf Page 2. The
16
         Department asked for the PAFs associated with all
17
         of the listed supplements that was provided in
18
         DOE 1-4. And then, the Company -- and the
19
         Company provided the Supplemental Request Form,
20
         which showed a breakdown of $3 million. Do you
21
         recall that?
22
    Α
         Yes, I do.
23
         And also, on May 26th, in response to DOE 1-15,
24
         which is included in Exhibit 12, Part 2, at
```

64

```
1
         Bates 636, if you need a moment. The Company
 2
         provided the original form and the supplementals
 3
         as Attachment DOE 1-15, again showing a breakdown
 4
         of this $3 million amount?
 5
         Could you again describe what you're referring
 6
         to?
 7
         Yes. If you look at Exhibit 12, at Page 636.
    Q
 8
         You're referring to the Supplemental Request
 9
         Form?
10
         Yes.
11
         Okay.
12
         The Company again provided a breakdown of the
13
         $3 million, would you agree?
14
         Yes. And you're referring to the "Supplement
         Cost Summary"?
15
16
         Yes.
17
         Okay. Yes, I have that.
18
         Okay. So, your testimony on September 20th,
    Q
19
         regarding a "detailed breakdown", referencing
20
         only the Company's response to Data Request TS
21
         3-005, which you stated was received on
22
         "September 9th", and "did not provide detail", is
23
         not exactly the whole story, is it?
24
         Well, the detail is what's behind those numbers.
```

```
1
         What's behind the "Internal Labor" increase?
 2.
         What's behind the Outside Services? Why did
 3
         those two items increase? That's the information
 4
         that we do not have and we do not know.
 5
         But, if you flip back to Exhibit 7, --
 6
         Yes.
 7
         -- does it not state that "the CFI calculation
 8
         was updated in 2021 for the first time in several
 9
         years, resulting in the increases to labor and
10
         contractor costs"?
11
         Yes, it does. And that's of concern to us.
    Α
         And below that, does it state that "Cost
12
         increases in the table below include increases in
1.3
         outside services and increases in internal
14
15
         labor", with those exact costs, and that those
16
         increases "resulted in the need for the
17
         supplement"?
18
         Yes, we see that.
19
         So, despite having this breakdown, and the
20
         explanation regarding increased labor costs,
21
         since as early as June, your recommendation
2.2
         continues to be that the $3 million should be
23
         disallowed?
         It is, because we still don't have sufficient
24
```

66

```
1
         detail behind those labor cost numbers.
 2
         we're also very concerned by the fact that
         Eversource does not, or did not, or neglected to
 3
 4
         update its CFI model.
 5
         Do you expect that to be reviewed as part of the
 6
         business process audit?
 7
         I don't know.
    Α
 8
         Let's turn now to Exhibit 6, and the Goffstown
 9
         Pad Mount Project.
10
         Okay. Just give me a moment.
11
         Sure. My first questions will be pointing you to
12
         the transcript. But, if you want to have
13
         Exhibit 6 ready, that's probably helpful.
14
         Okay. Thank you. Okay. I'm there.
15
         So, if you can refer to the transcript, at
16
         Page 208, Lines 17 through 24, you state there
17
         that you're "recommending a disallowance of
18
         $371,000" associated with a budget overrun for
19
         the Goffstown Pad Mount Transformer. Is that
20
         correct?
21
         Can I have those lines one more time,
    Α
22
         Ms. Ralston?
23
    Q
         Yup. Seventeen (17) through 24.
24
         And this is Page 208?
```

```
1
         208.
    Q
 2
         Okay. What I'm seeing is a question from Mr.
 3
         Dexter.
 4
         Yes. Because I think you answered "yes" to his
 5
         question.
 6
    Α
         Okay.
 7
         So, I will assume you agree with his statement.
 8
         If I may just read it?
 9
    Q
         Sure.
10
         Yes. Okay. I see that. Thank you.
11
         Okay. And then, turning to the next page, Page
12
         209, at Lines 7 through 11, you stated that your
1.3
         "take away from the project documentation, in
14
         particular, the Supplement Request Form, is that
         some of the cost overruns were known or could
15
16
         have been known at the time of project
17
         inception." Is that correct?
18
         Yes, that's correct. And that is based on the
    Α
19
         "Lessons Learned" section of the Supplement.
20
         Yes. And, so, the Company outlines, in the
21
         "Lessons Learned" portion of its project
22
         documentation, it identified improvements for
23
         future in order -- for the future, in order to
24
         control project costs. And you're using those
```

```
1
         lessons learned to argue that the statements
 2.
         there warrant a cost disallowance of half the
 3
         project costs, is that accurate?
 4
         It's not a cost disallowance. But it highlights
 5
         the problems with the scoping, planning,
 6
         budgeting these projects.
 7
    Q
         Which we would expect to be addressed in the
 8
         business process audit, correct?
 9
         That's part of their review, yes.
10
         And, if we turn back to the transcript, at
11
         Page 209, Lines 12 through 19, which refers to
12
         "Attachment TS 2-001B". And states that "if you
         look at Page 2 of 11, you have kind of a
1.3
         breakdown of the additional costs. And what's
14
15
         noted is that there were costs that not
16
         previously estimated in the original PAF." Is
17
         that what it states there in the transcript?
18
         Yes, it is.
    Α
19
         And, if we look at Attachment TS 2-001B, which is
20
         provided in Exhibit 6, we can see the lessons
21
         learned. And, by the "breakdown of additional
2.2
         costs", are you referring to the chart on Page 3
23
         that shows the "Prior Authorized" and "New Total
24
         Request"?
```

```
1
         I'm referring to the "Supplement Justification
 2
         Detail" section.
 3
    Q
         And where in that document is there a correlation
 4
         between the lessons learned to particular cost
 5
         changes?
 6
         Well, for example, Item 6, "Project Management
 7
         Team", it states "Costs previously not estimated
 8
         in the original PAF." Again, for "Property
 9
         Taxes", "costs not in the original PAF".
10
                    It appears to us that most of these
11
         costs, "Right-of-Way/Easements/", for example,
12
         "Land Acquisition", that obviously was not
1.3
         contained in the original PAF. The need for
14
         "Environmental Approvals and Permits", that was
15
         not in their additional engineering and design.
16
         "Materials", such as "Retention oil system,
17
         pre-cast concrete". Those, to us, those are all
18
         items that could have been known or should have
19
         been known by Eversource.
20
                    As I stated in my testimony in the rate
21
         case, our expectation is that Eversource has the
2.2
         expertise and the knowledge to plan these things.
23
         And, indeed, they have the expertise and the
```

experience in planning many projects like this.

24

2.

1.3

2.2

And one of our problems, one of the problems in the rate case, and continues to be a problem in the step adjustments, is what we are seeing is we are continually seeing projects where certain expenditures, certain things that needed to be done were missed in the original planning process.

And I'll only go back, Ms. Ralston, to a quote from this Commission, a ruling from this Commission, in Docket -- in Docket 19-064, which states "Prudent decisions cannot be made if significant foreseeable cost elements of a project are overlooked at the outset. And meaningful reexamination of costs does not take place during project execution as costs increase. At a minimum, failure to demonstrate that overlooked costs were meaningfully reexamined makes it difficult for a utility to meet its burden to prove its actions were prudent."

And it's certainly, in the "Lessons

Learned" section, someone at Eversource picked up

on that, by stating "Engineering must validate

existing conditions prior to finalizing scope and

launching detailed engineering."

2.

1.3

2.2

This highlights another problem that we've seen in the past. In that, existing conditions are not considered. We found out in the rate case, for example, that there are many cases in which Eversource does not conduct site visits, they do not do site walk-downs. Instead, they rely on drawings on file at their office to make these estimates and to scope these projects.

It also goes on to say "A scope document should be developed as well as conceptual engineering prior to obtaining an accurate estimate for full funding."

"A statement of work should be developed for contracts purposes. This statement of work will give the contractor(s) a better understanding of the scope of work for the project."

So, to us, it's all stated in the Lessons Learned, Ms. Ralston. And, you know, we appreciate the fact that someone at Eversource recognized that and highlighted that for management to consider going forward.

But the problem we have is that we see these types of things, we see these types of

```
1
         deficiencies over and over and over again.
 2.
         were just one or two projects, maybe three, we
 3
         wouldn't be quite so concerned about it. But
 4
         what we see, in these cases, is a continuation of
 5
         the same problems.
 6
                    CMSR. SIMPSON: Mr. Dudley, what were
 7
         you just reading from?
                    WITNESS DUDLEY: I was reading from the
 8
 9
         Supplemental Form that is a part of TS 2-001,
         it's in Exhibit 6.
10
11
                    CMSR. SIMPSON: Do you have a Bates
12
         page?
1.3
                    WITNESS DUDLEY: I'm sorry. My pages
14
         are not Bates. But it is on Page -- it's Page 4
15
         of 11 of the Supplement.
16
                    CMSR. SIMPSON: Okay. Thank you.
17
                   MS. RALSTON: Thank you.
18
    BY MS. RALSTON:
19
         And, so, what you just testified to, that would
20
         all be addressed as part of the business process
21
         audit, correct?
2.2
         That is part of scope, yes.
23
         And, in the "Lessons Learned" section you were
24
         just referring to, does it state anywhere that
```

```
1
         there were costs that could have been identified,
         but that were not?
 2
 3
    Α
              Only that certain things were not
         identified.
 4
 5
         And do you recall the Company's testimony on
         September 20th that, after this project was
 6
 7
         funded, that there were additional field survey
 8
         and topographic information that had to be
 9
         obtained, as well as onboarding of a site design
10
         firm to complete the site design and site plan
11
         application, as well as a Zoning Board
12
         application to the Town of Goffstown?
1.3
         Yes.
14
         And is it your testimony that the Company could
15
         have quantified these additional costs revealed
16
         by the completed site design work without
17
         completing the site design work?
18
         That is a question that remains unanswered.
19
         Is it your testimony that the Company should have
20
         done all this work to complete the site design
21
         and incur the associated cost, before it decided
2.2
         to go forward with the decision to fund the
23
         project?
24
         That is a reasonable expectation.
```

```
1
         And did you hear the Company's testimony that,
    Q
 2.
         after it was funded, and after the completion of
 3
         the site design, that the Company went back to
 4
         the civil vendor with a revised design, which
 5
         included significant impact of select fills,
 6
         drainage, paving, fencing and gates, which were
 7
         not specifically available at the time of the
         previous estimate?
 8
         We don't know whether or not those items were
 9
10
         available. That wasn't explained to us.
11
         Well, I just asked "did you hear the Company's
    Q
12
         testimony to that?"
1.3
         I did hear the Company's testimony, yes.
14
         And did you hear the Company's testimony that,
15
         after energization of the completed project, that
16
         the Company had to remediate transformer sound
17
         levels for the neighbors?
18
         I'm sorry, could you repeat that again?
19
         Do you recall the Company's testimony that, after
20
         the project was energized, that the Company had
21
         to remediate transformer sound levels for the
2.2
         neighbors?
         Yes, I do.
23
    Α
24
         And is it your testimony that the Company should
```

```
1
         have known that transformer sound levels were
 2.
         going to bother the neighbors after the unit was
 3
         energized?
 4
         I believe transformer noise is a common problem
 5
         with neighbors. That's experienced, yes.
 6
         And, if we go back to the Lessons Learned that
    Q
 7
         you were referring to, does it state that the
         site design should have been completed at the
 8
 9
         conceptual stage of estimating the project?
10
         Well, it does say "prior to finalizing scope".
11
         So, my assumption is "yes."
12
         And, under the Lessons Learned, the three bullets
1.3
         mention a "scope document", is that correct?
14
         Yes.
15
         Is it possible that these references to a "scope
16
         document" simply mean that the Company -- mean
17
         what the Company witness testified, which was
18
         that all the project appeared to be was a typical
19
         roadside distribution project similar to all
20
         other pad mount transformers, but that the
21
         suburban location, on a newly acquired land
2.2
         caused a larger project?
23
         I don't know what specifically is meant by a
24
         "scope document". My reading of that, of that
```

```
1
         paragraph, is that it's a recommendation, a
 2
         suggestion. But I'm not aware of any "scope
 3
         document".
 4
         Even if the larger project profile could have
 5
         been known, the costs emanating from the
 6
         completed site plan would not have been known
 7
         before the project was given the go-ahead, is
 8
         that correct?
 9
         I apologize, Ms. Ralston. Could you repeat it
10
         one more time? I'm sorry.
11
         Even if the larger project profile could have
    Q
12
         been known, the costs emanating from the
1.3
         completed site plan would not have been known
14
         before the project was given the go-ahead, is
         that correct?
15
16
         Well, my understanding from Mr. Plante was that
17
         it had -- the project was originally at about
18
         $675,000 at the initial funding request, and then
19
         there was a request of 75,000 to complete the
20
         initial engineering.
21
                    But, then, we noticed that, in the
2.2
         actual Operations Authorization Form, the project
23
         was actually at 407,000. And which we found that
24
         confusing, and Mr. Plante was unable to elaborate
```

on that in his testimony. 1 2 So, you know, here we are, now we have 3 a project that was budgeted at 407,000, and we 4 have a nearly doubling in the cost amount of this 5 project. 6 The Company's capital project authorization 7 framework allows for staged estimates, knowing 8 that it will be necessary to authorize work to move forward before detailed engineering plans 9 10 being finalized, is that correct? 11 I'm not familiar with the "staged estimate" 12 process. 1.3 Okay. Isn't it correct, though, that the total 14 cost of the project still came in at half the cost of the alternatives? 15 16 It did. But the alternatives weren't chosen. 17 And, also, the "Alternatives" section was 18 deficient, because it did not explain why the 19 preferred alternative was chosen. It only talked 20 about the two alternatives which were not chosen. 21 And, again, there's no explanation as to why the 2.2 initial estimate was placed at 675,000, and then 23 the request -- the budget request was for 24 407,000.

```
1
         So, if the Company managed this project well
    Q
 2.
         within the range of reasonableness, below the
 3
         cost of the identified alternatives, you would
 4
         still argue that a disallowance would be
 5
         appropriate?
 6
         Well, it depends. What do you mean by the "range
 7
         of reasonableness"?
 8
         That the costs were prudently and reasonably
 9
         incurred consistent with the estimate.
10
         Well, the estimate was "407,000". And then, what
11
         we have now is a project that costs almost double
12
         that. And our understanding is that it's because
1.3
         a lot of those costs were not considered in the
14
         original scoping and planning of the project.
15
         And, again, we believe that the Lessons Learned
16
         section confirms that.
17
                    So, within -- within the bounds of
18
         reasonableness, I guess, for us, "within the
19
         bounds of reasonableness" is whether or not you
20
         can build a project within its budget, it's
21
         ascribed budget.
2.2
    Q
         Would you agree that this project is used and
23
         useful for customers?
24
         If it's in the 2021 step, yes, it's used and
```

```
1
         useful. But the "used and useful" standard does
 2
         not reach the "prudence" standard.
 3
    Q
         And would you also agree that the final project
 4
         costs were still below the alternatives?
 5
         It was below the alternatives. But, again, the
 6
         alternatives were not -- were not implemented.
 7
                   MS. RALSTON: Thank you. Those are all
 8
         my questions on that project. I do have some
 9
         more questions. But would it be possible to take
10
         a brief break?
11
                    CMSR. SIMPSON: Yes. Let's take a
         ten-minute break. We'll return here at 10:45.
12
1.3
                   MS. RALSTON: Thank you.
                    CMSR. SIMPSON: Off the record.
14
15
                    (Recess taken at 10:35 a.m., and the
16
                    hearing resumed at 10:52 a.m.)
17
                    CMSR. SIMPSON: Please proceed,
18
         Attorney Ralston.
19
                   MS. RALSTON: Thank you.
20
    BY MS. RALSTON:
21
         Mr. Dudley, we're going to discuss Emerald Street
2.2
         now.
23
    Α
         Okay.
24
         So, if you can turn to the transcript, at
```

```
1
         Page 196, Lines 13 through 18.
 2
         Okay, I am there.
 3
         Okay. And do you see that you were asked a
 4
         question by your counsel as to whether "it is
 5
         correct that the underlying Settlement sort of
 6
         has a threshold that says...the step adjustment
 7
         won't include "growth-related projects"?"
         you answered "yes", that is your understanding of
 8
 9
         the Settlement. Do you see that?
10
         Yes, I do.
11
         And, on the following page, 197, Lines 14 through
12
         22, do you see where your counsel is asking you
13
         whether "it is your understanding that the reason
14
         for not including load growth or growth-related
         projects in a step adjustment is because the step
15
16
         adjustment is one-sided, " meaning that it
17
         "doesn't recognize any changes in the Company's
18
         revenues, as were examined in the underlying test
19
         year?" Do you see that?
20
         Yes, I do.
21
         And your answer -- and your answer to that was
22
         "our understanding" -- "That is our
23
         understanding, yes." Correct?
24
         Correct.
                   Yes.
```

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```
And by "our", you mean "Department of Energy",
 1
 2.
         correct?
 3
    Α
         Correct.
 4
         And, turning now to transcript Page 201, at Lines
 5
         17 through 24, your testimony is that Department
 6
         of Energy "does not contest the whole idea that
 7
         the equipment in the substation is at or near its
 8
         obsolescence." But that the project
 9
         documentation references "new additional
10
         loading". Is that correct?
11
         Yes.
    Α
12
         And did you hear the Company's testimony on
1.3
         September 20th that the area study referencing
14
         3.1 percent growth was developed in 2012?
15
    Α
         Yes.
16
         And did you hear the Company's testimony, also on
17
         September 20th, that that "3.1 percent load did
         not materialize"?
18
19
         Yes, I did.
    Α
20
         And did you hear the Company's testimony that the
21
          "growth forecast played no role in the solution
2.2
         ultimately selected for Emerald Street"?
23
    Α
         Yes, I did hear that.
24
         Did you hear the Company's testimony that it
```

```
1
         acquired a mobile transformer to address the
 2.
         particular loading issue identified to occur in
 3
         2014, eliminating that issue from consideration?
 4
         I recall the use of the mobile transformer, yes.
 5
         And did you hear the Company's testimony that the
 6
         capacity of the substation is lower today than
 7
         before the Emerald Street upgrade?
         Yes, I did hear that.
 8
 9
         And did you hear the Company's testimony that
10
         "the station is not oversized", and it is "needed
11
         for reliability purposes to provide redundancy
         and backup"?
12
1.3
         Yes, I do recall that.
14
         So, is it your testimony today that the Emerald
15
         Street upgrade was completed to address load
16
         growth?
17
         Well, my testimony today is that, first of all, I
18
         heard Mr. Johnson's testimony. He mentioned
19
         that -- that the load growth did not materialize.
20
         Our understanding is that Eversource came to that
21
         realization once the project was underway.
2.2
                    But our view of what Mr. Johnson told
23
         us is essentially hindsight. In other words,
24
         hindsight doesn't apply to our review of what's
```

1 going on here. And, by that, I mean that what 2. we're interested in is what the Company knew, or 3 should have known, at the time it made its 4 decision. And it's obvious to us, from the --5 from the Keene Area Study itself, and the initial 6 technical statement, which went to approval at 7 Eversource for the project, both of those 8 documents represent load growth. And the technical statement from Eversource stated that 9 10 it "relied on the Keene Area Study", and that 11 part of that was additional loading at the 12 substations provided by that load growth. 1.3 So, all the indications to us that 14 we've -- from reading that initial documentation 15 is that, at the time of project inception, load 16 growth was a key factor in driving the need for 17 the project. 18 I think we established earlier that the Q 19 Settlement Agreement provided for three step 20 adjustments, correct? 21 Yes. Α 2.2 Q Okay. And those three step adjustments are 23 addressed in Section 10.3 of the Settlement, 24 correct?

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```
1
         Yes, they are.
 2
         Okay. And do you recall that the Settlement
 3
         Agreement spelled out the terms and conditions of
 4
         each of the three step adjustments?
 5
         Yes, I do.
 6
         And do you recall the language that -- do you
 7
         recall that language was included specifying the
 8
         types of projects and programs that would be
 9
         included in each step?
10
         Yes.
11
         Is there language in Section 10.1 of the
12
         Settlement Agreement specifying the types of
13
         projects and programs that would be included in
14
         each step?
15
         Let me just get there.
    Α
16
         Sure. Exhibit 16, at Bates 020.
17
    Α
         Okay. And you said "Section 10", correct?
18
    Q
         10.1.
19
         10.1. Yes, I have it.
    Α
20
               And do you see Section 10.1(c)ii, where it
         Okay.
21
         states "This step shall include only allowed
22
         projects and programs closed to plant in 2021,
23
         excluding new business/growth-related projects"?
24
    Α
         Yes.
```

```
1
         And that's referencing "Step 3", correct?
 2
         Correct.
 3
         Okay. And is this the language that you are
 4
         relying on to recommend that the Emerald
 5
         Substation Project be excluded as a growth
 6
         project?
 7
    Α
         Yes.
 8
         Do you recall that this exact same language was
 9
         used for Step 1, in Section 10.1(a)ii? And you
10
         can just look, you don't have to recall.
11
         Yes, I see that.
12
         Okay. And do you see the same language for Step
13
         2, in Section 10.1(b) ii?
14
         I do, yes.
15
         Okay. And do you recall that Step 2 contained a
16
         provision, Section 10.1(b)iii, regarding
17
         specification of the projects that were eligible
18
         to be included in the step recovery?
19
         I'm sorry, you're referring to Subsection iii?
    Α
20
         Yes, 10.1(b) iii, where it states "The projects
21
         and programs that may be included in this step
2.2
         are identified in the listing attached as
         Appendix 5. The Settling Parties agree that the
23
24
         Company may substitute projects prior to the
```

86

```
1
         commencement of the review period if projects
 2
         identified in this appendix are not deployed."
 3
    Α
         Yes. I do see that.
 4
               Since the time of the Settlement
 5
         Agreement, have you reviewed the list of projects
 6
         included in Appendix 5 to refresh your memory?
 7
         No. My focus was primarily on what was submitted
    Α
 8
         by Eversource in this docket, which was the --
 9
         what we referred to as the "Master List".
10
         Okay. If we turn to Appendix 5, which you should
11
         have in front of you, at Page 6 of 10, do you see
12
         that the title says "Step Adjustment 2 - Projects
13
         Anticipated to be Placed in Service in 2020
14
         Excludes New Business Projects"?
15
         Yes, I do see that.
    Α
16
         And do you see, on Page 7 of 10, at Line 56, it
17
         states "Specific Project A14W01: Emerald Street
18
         S/S"?
19
         That's "Line 59".
    Α
20
         Oh.
              Thank you.
21
         Yes, I do see it.
22
    Q
         Okay. And Step 2 covered completed plant
23
         additions in 2020, is that correct?
24
    Α
         Yes.
```

```
1
         So, your testimony is that the Settlement
    Q
 2
         Agreement went so far as to include a specific
 3
         listing of projects designated as "not new
 4
         business", and that may be recovered in the step,
 5
         but also included the Emerald Street Substation
 6
         that you're asserting is ineligible for recovery?
 7
         Well, I don't -- I don't recall that from the
    Α
 8
         second step adjustment. I guess my question
 9
         would be, what part of the Emerald Street
10
         expenditure was included in Step Adjustment 2,
11
         since it's also being -- since recovery is also
12
         being sought in the third step adjustment? I
1.3
         guess that would be a question.
14
         Well, this is --
15
         But I do -- I don't argue with you that it's here
16
         on the list.
17
    Q
         Okay. And just to clarify, this was the list of
18
         projects expected to be included in Step 2.
19
         Okay.
    Α
20
         Not necessarily what was included in Step 2.
21
    Α
         Okay.
2.2
         And I believe earlier you testified that you
23
         participated in the development of the Settlement
24
         Agreement, including review of documents,
```

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```
1
         correct?
 2
         I did. But I did not draft the language
 3
         concerning growth.
 4
         Okay. Why would the Parties specifically state
 5
         that "the listed projects may be included in this
 6
         step", and then include a project like Emerald
 7
         Street, if it could not be included?
 8
         Your question is "why was it included if it
 9
         cannot be included?"
10
         Yes.
11
         I don't know.
12
         Okay. The Emerald Substation Project was
1.3
         completed and closed in 2021, instead of 2020, is
14
         that correct?
15
    Α
         Yes.
16
         Okay. And, so, can I refer you back to
17
         Exhibit 1, the Master List?
18
         Yes. Just one second. Yes. Okay, I'm there.
19
         Okay.
    Q
20
                    CMSR. SIMPSON: Do you have a Bates
21
         page on Exhibit 1?
2.2
                    MS. RALSTON: Yes. Bates 029.
23
                    CMSR. SIMPSON:
                                    Thank you.
24
                    MS. RALSTON: On Line 15.
```

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```
1
    BY MS. RALSTON:
 2.
         And do you see that Line 15 is for Project Number
 3
          "A14W01", "Emerald Street S/S"?
         Yes, I do.
 4
 5
         And did the Company provide information in
 6
         Exhibit 15, at Bates 009 through 010, explaining
 7
         the reasons that this project completion was
         delayed from 2020 to 2021?
 8
         The actual explanation for the delay was actually
 9
10
         contained in a data response, as I recall.
11
         Yes. Exhibit 15 is the data request I'm
    Q
12
         referring to.
1.3
         Okay. And that would be -- I'm just checking,
14
         but I believe it's "Data Request TS 1-006"?
15
         I think I'm referring to the one from TS Set 3,
    0
16
         but there could be additional information in
17
         another request.
18
         Okay.
    Α
19
                    CMSR. CHATTOPADHYAY: Can you repeat
20
         the page number for Exhibit 15?
21
                    MS. RALSTON: Yes. Bates Page 009.
2.2
    BY THE WITNESS:
23
               Okay, Ms. Ralston. So, it also involves
         Yes.
         TS 3-002?
24
```

```
1
    BY MS. RALSTON:
 2.
         Okay. Yes. That's the one I'm referencing.
 3
    Α
         Okay.
 4
         Yes.
               Okay. And then, if we could turn to the
 5
         transcript, at Page 207, Lines 2 through 4. You
 6
         state here that "it is correct that there was
 7
         nothing in the initial filing that went to
 8
         address the variance", is that correct?
         If I may just read it?
 9
    Α
10
         Sure.
11
         You're referring to Mr. Dexter's question?
12
         Yes. Yes, I guess you didn't state it, but you
13
         agreed with Mr. Dexter's characterization.
14
         Yes. And I believe Mr. Dexter is referring to
         the $3 million variance.
15
16
         Okay. And at Lines 13 through 17, you state that
17
         "the Company did provide the project documents
18
         that were required as laid out in the
19
         Settlement", correct?
20
         Yes, they did.
    Α
21
         But your testimony is that a detailed variance
    Q
2.2
         analysis should have been included in the initial
23
         filing?
24
         Well, what we discovered in looking at the
```

```
1
         project documentation was that we did receive the
 2.
         Supplement, which involved the $5 million
 3
         increase, $5.8 million increase in 2009, for a
 4
         total of $16.8 million. But what we found in
 5
         Exhibit 1, in the Master List, was that the
 6
         amount actually put into rate base was
 7
         approximately 20 million. So, there was a
 8
         $3 million variance, which is disclosed here.
         But there's nothing -- there's nothing in the
 9
10
         project documentation that discusses that or
11
         describes it.
         If we turn to Exhibit 1, at Bates 029, Line 15
12
1.3
         again, you see the "Emerald Street Substation"
14
         listed there?
15
    Α
         Yes.
16
         And it calculates a variance of approximately
17
         $3.4 million, in Columns N and O, respective --
18
         or, 20 percent, in Column N and Column O,
19
         respectively?
20
         Yes, I see that.
21
         Okay. Does it also state, in Column U, over to
2.2
         the right, that a "Supplement is not needed as
23
         the direct costs were 9.5 percent over and below
24
         the threshold for a supplement"?
```

```
1
               I saw that.
                             And I understand it.
    Α
 2
         problem is that we -- we noticed it immediately,
 3
         and we were wondering what was behind it, and
 4
         there was nothing in the filing to explain it.
 5
         But I understand why a supplement wasn't filled
 6
         out, that's under the policies and procedures.
 7
         So, earlier you testified that the "initial
    Q
 8
         filing was satisfactory to Department of Energy",
 9
         but you also are testifying that they should have
10
         included additional details?
11
         Well, what we have is, Ms. Ralston, in Exhibit 1
12
         is a Master List, showing a variance of
13
         $3 million. But nothing in the filing to explain
14
         it. So, obviously, we're going to ask the
15
         question.
16
         And do you recall that, pursuant to the Company's
17
         capital authorization policy, that a Supplemental
18
         Request Form is a document that would require a
19
         written justification for an increase?
20
         Yes, I understand that.
21
         And do you recall that a Supplemental Request
    Q
2.2
         Form is not needed for distribution operation
23
         projects over $250,000, if the actual direct
24
         costs do not exceed 10 percent of budgeted direct
```

```
1
         costs?
 2
         Yes. Yes, I understand all of that.
 3
         Okay. And did you check to see whether the
 4
         documentation produced for the Emerald Street
 5
         Project was consistent with the capital
 6
         authorization policy?
 7
    Α
         My assumption was that it was.
 8
         And, if the project documentation was consistent
 9
         with this policy, then a variance of direct costs
10
         less than 10 percent does not need a written
11
         variance justification, correct?
12
         That's correct, but we do.
1.3
         And, so, you state that you had to inquire about
14
         it at the August 31st technical session, but that
15
         the variance was also identified in the original
16
         filing, correct?
17
    Α
         Yes.
18
         Okay. Out of the 66 projects listed in Exhibit
19
         1, at Bates Page 029, approximately 50 of those
20
         have negative variances, between pre-construction
21
         and post-construction costs, indicating that
2.2
         project costs were less than estimated. Would
23
         you agree with that?
24
         I did not make a count. But I'm willing to
```

```
1
         accept your statement.
 2
         Of the 16 projects that have positive variances,
 3
         only eight have variances greater than 10
 4
         percent. Would you agree to that, subject to
 5
         check?
 6
         Subject to check, yes.
 7
         So, if you wanted an explanation of the variance
 8
         that went beyond the Company's project
 9
         documentation requirements, why didn't the
10
         Department of Energy issue data requests?
11
         Well, I thought that we did. We certainly talked
12
         about it in the tech session, which gave rise
1.3
         to -- if you just give me a moment to get there.
14
                    Well, first of all, it gave rise to
15
         TS 1-006S, only because it was explained to us in
16
         the tech session that there were additional costs
17
         associated with environmental cleanup, including
18
         PCB contaminated material that contributed to
19
         that cost overrun.
20
                    We did inquire about it further.
21
         did inquire about it further in TS 3-002, where
2.2
         we discuss the $3.4 million cost that was in
23
         excess of the approved, the supplement --
24
         approved supplement amount. So, we did inquire
```

```
1
         about it.
 2
         So, you just referenced "TS 1-006". The Company
 3
         provided that response in July, would you agree?
 4
         Yes, they did.
 5
         Okay. And do you recall whether that response
 6
         reflected the total project cost?
 7
         I'm looking through it now.
    Α
 8
         I'm looking at Exhibit 5, at Bates 038.
 9
         Just a moment.
10
         039, sorry.
11
         No, I don't see the total cost mentioned.
12
         do see are additional costs that came into play
13
         as the project progressed.
14
         Can you turn to Bates Page 039 of Exhibit 5?
    Q
15
         you see the chart on that page?
16
         Again, I'm sorry, I don't have the Bates pages.
17
         But I'm assuming it's Page 3 of that response?
18
         Page 5.
    Q
19
         It's Page 5? Okay. I have a chart on Page 7,
    Α
20
         Page 7 of 7 of that data response.
21
         Are you looking at TS 1-006 or a supplemental
    Q
22
         response?
23
    Α
         I'm looking at "TS 1-006S".
```

Okay. I think that's where the problem is.

24

```
1
         looking at the original response.
 2
         You're looking at the original?
 3
         Yes.
 4
         Okay. All right. Let me see if I can pull that
 5
         up.
 6
                    [Short pause.]
 7
    BY THE WITNESS:
 8
         Okay. I think this was part of a -- if I'm not
 9
         mistaken, it was part of a mass filing of
10
         responses. So, if you have a hard copy you can
11
         share with me, Ms. Ralston, that would be
         wonderful.
12
1.3
                   MS. RALSTON: Give me one moment.
14
                    [Atty. Ralston distributing document to
15
                    the Witness. 1
16
                    WITNESS DUDLEY: Okay. Thank you.
17
    BY MS. RALSTON:
18
         And, if it's helpful, if you turn back to Bates
19
         Page 035, Part (d) of the request was to provide
20
         a "Final cost breakdown...of the $19.5 million".
21
         Yes, I see that. And the reason for that was to
22
         confirm that there's an associated project with
23
         this project, which was a transmission project.
24
         And the reason for that request was to make sure
```

```
1
         that costs from the transmission project were not
 2
         commingled with the distribution project.
 3
    Q
         Yes.
               And then, on Bates Page 039, there's a
         chart showing a breakdown of the costs, correct?
 4
 5
         Yes.
 6
         Okay.
 7
         Showing both distribution and transmission.
 8
         Right. And, so, the Company received that
 9
         breakdown as part of this response. And then,
10
         the Company also received the additional detail
11
         you previously mentioned, in response to TS 3-002
12
         on August 31st, correct?
1.3
    Α
         Yes.
14
         Okay. So, is it your position that the Company
15
         has failed to provide sufficient documentation or
16
         that you simply had additional questions?
17
    Α
         Well, we had additional questions. TS 1-006,
18
         again, involved costs that may have been from the
19
         transmission project that may have been carried
20
         over to the distribution project. We're not
21
         saying that they were, we just wanted to confirm
2.2
         that they weren't. We were able to confirm that
23
         they were not.
24
                    But, then, as time went on, we became
```

```
1
         more curious about what led up to the 3.4 million
 2.
         cost overruns. And then, we had the follow-up --
 3
         or, actually, Eversource provided us with the
 4
         Supplement. And that is where we see, on Bates
 5
         Page, I do have Bates pages on this one, Bates
 6
         Page 005, we see, in TS 3-002, there's a chart or
 7
         a table that provides the $3.4 million amount.
 8
         Again, that was TS 3-002.
 9
         Correct.
10
         So that, actually, in a roundabout way to answer
11
         your question, that's what we were looking for,
12
         in terms of the 3 million.
1.3
         What was provided in 2---3-002?
14
         Yes.
15
                   MS. RALSTON: Okay. Thank you.
16
         further questions.
17
                   CMSR. SIMPSON:
                                    Okay.
18
                   MR. DEXTER: Commissioner, could I just
19
         ask for an exhibit number on that last exchange?
20
         When Mr. Dudley said it was provided in "TS
21
         1-003", is that Exhibit 9? No. Fifteen.
2.2
                   MS. RALSTON: I think he was referring
23
         to 3-002, correct?
24
                   MR. DEXTER:
                                 3 - 002.
```

```
1
                   WITNESS DUDLEY: Yes. I have it,
 2.
         Mr. Dexter, as Exhibit 15.
 3
                   MR. DEXTER: Exhibit 15. And can you
 4
         give the page number please?
 5
                   WITNESS DUDLEY: And it starts on
 6
         Page 4.
 7
                   MR. DEXTER: Okay. Okay. Thank you.
         Exhibit 15, starting at Page 4. Thank you.
 8
 9
                   WITNESS DUDLEY: Yes.
10
                   CMSR. SIMPSON: Ms. Ralston, you
11
         referred to a letter from the Department of
         Energy filed on September 16th of 2022, listing a
12
         list of recommended disallowances?
1.3
14
                   MS. RALSTON: Yes.
15
                   CMSR. SIMPSON: Do you intend to offer
         that as an exhibit?
16
17
                   MS. RALSTON: No, I do not.
18
                   CMSR. SIMPSON: Okay.
19
                   MS. RALSTON: I think it's been covered
20
         through testimony. I was just trying to give a
21
         helpful reference.
2.2
                   CMSR. SIMPSON: Okay.
                   MR. DEXTER: Commissioner, I wrote the
23
24
         letter.
                  I'd be happy to offer it as an exhibit,
```

```
1
         if it's helpful to the Bench.
 2
                    CMSR. SIMPSON: Okay. I'll premark
 3
         that.
                   MR. DEXTER: So, that would be "Exhibit
 4
 5
         18"?
 6
                    CMSR. SIMPSON: I believe it will be --
         I believe "18". Thank you.
 7
                    (The document, as described, was
 8
                    herewith marked as Exhibit 18 for
 9
                    identification.)
10
11
                    CMSR. SIMPSON: And, Attorney Dexter,
12
         was your question answered --
                   MR. DEXTER: Yes.
1.3
14
                    CMSR. SIMPSON: -- with respect to the
15
         prior exchange?
16
                    MR. DEXTER: Yes, I just -- yes, I just
17
         wanted the exhibit and page number, which Mr.
18
         Dudley provided, Exhibit 15, starting at Page 4.
19
                   CMSR. SIMPSON: Great. Thank you. All
20
         right. I'll recognize Commissioner
21
         Chattopadhyay.
                    CMSR. CHATTOPADHYAY: Thank you,
2.2
23
         Commissioner Simpson.
24
    BY CMSR. CHATTOPADHYAY:
```

2.

1.3

2.2

Q So, I heard that, just based on the responses that you were providing to the questions, basically what I grasped was that, you know, the Company was providing information to you about lots of projects. Some of the projects had overruns, and you are focused on the overruns. And then you needed more explanation as to why there were the overruns.

The Company did get into specific elements of each project, but it's still not sufficiently explained to your satisfaction as to why those overruns are there. So, that's how I'm -- I kind of -- I thought that's what I was hearing at least.

So, the question that I have for you to start with is, can you give me a sense of, just pick any project, and what kind of information would you need to come to a conclusion that, okay, that properly explained, you know, why there was an overrun?

And I understand your point about the burden of proof lies with the Company. But give me a little bit of sense as to, when you look at a project, and then they have provided the

1 information, what additional information you 2. would have required to be able to properly 3 conclude whether a project should be included or 4 not? 5 Well, Commissioner, we have the amounts. We know what the amounts of the cost overruns were. 6 7 that's the starting point. 8 Next, we have to figure out what that -- we have to get behind that number and 9 10 figure out what it represents. And that 11 typically involves different line items, 12 different expenditures, and what gave rise to 1.3 those additional expenditures. 14 So, we have the "what", in terms of the 15 We have the spreadsheets that provide numbers. 16 the numbers. But what we don't know is why those 17 costs -- why those expenditures contributed to 18 the cost increases. And not only why, but why could they have not been foreseen by the Company 19 20 at the time of scoping and planning? That's the 21 information we don't have. For example, as I stated, in a couple 2.2

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1.3

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2.2

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24

And, yes, they total to the exact amount. list all the work order numbers, and the expenditures associated with those work order numbers. But what we are unable to do is to pin down, within those 400 line items of expenditures, what expenditures contributed to the cost increase, and why? If we had that information, then we could say "Okay, you know, such and such a work order number, you know, these problems were encountered, and that was the reason for the cost increase." We don't have any of that information. All we have is a 400-line spreadsheet with expenditures. There's no elaboration, there's no explanation. And, so, as an analyst, and representing the Department of Energy, I can't say to you that that cost overrun was prudent, because there's no support for it. In other words, we need to -- we see these cost overruns, we need to get behind those numbers and drill down what the actual causes were. And that's the information that's missing here.

So, for example, I'm just going to quickly look at this, for example, Exhibit 7, right, it

1.3

2.2

Α

provides, again, to the best of my understanding, what the Company is projecting initially beginning of the year, and then what's -- whatever happened over the year, and then there's a Supplement Request Form.

Are you saying that those, that information within that document, isn't sufficient for you to determine, you know, whether something was done prudently or not? And, if you have any opinion on what else you needed, when you look at the -- that, for example, what you have in Exhibit 7, what else will you need to come to a conclusion that, "yes, now, I can tell for sure whether this project is -- the over/under is explainable or not"? So, that's what I was trying to focus on. Can you give me a sense of that?

We need to determine what's behind those numbers.

For example, you're using the example of the

Purchase Transformers. And the explanation that

they provide is that "The CFI calculation was

updated in 2021 for the first time in several

years", meaning it has not been updated annually.

And I'm sure to their surprise, they found that

2.

1.3

2.2

those overheads had increased a lot with the new formula information. And that's indeed what happened.

Our concern -- that's one -- one of our concerns is that the formula, which is used on a lot of projects, wasn't updated for several years. That's a big concern of ours. It should be updated every year so this doesn't happen.

But the other problem with this is it goes on to say the "Cost increases in the table below include \$2.2 million increase in outside services and 1.57 [1.457?] million in internal labor." The question is, "what gave rise to that?" Part of the answer is that they did not update their model.

But the other part of the question is, you know, "okay, so, what's actually behind those numbers?" We don't know.

- Q Did you specifically ask the questions that you just raised in data requests to the Company, or did you discuss those things in the technical sessions?
- A Both. We did both. We discussed them in the tech session, and we also issued data requests to

1 find out. 2 And your position is that those responses still 3 did not provide you enough information, as, for 4 example, the elements that you just talked about? 5 They were not sufficient. They did provide us 6 additional information, but it wasn't specific. 7 Can you clarify whether those were DRs, or were Q 8 they something that you discussed at the 9 technical session? 10 It was both. And, you know, we can -- at the 11 tech sessions, with some of these questions, 12 Eversource wasn't able to answer, understandably, 1.3 they had to take it back to the office and 14 consider it. And, so, then, we would have data 15 requests that memorialize those questions. Then, 16 we'd receive the data responses, which, as I 17 stated earlier, for at least a couple of the 18 blanket projects, we did receive the pivot 19 tables, with numerous lines of expenditures. 20 Again, our understanding with the 21 Company was they would try to pinpoint for us 2.2 which of those expenditures contributed to the 23 cost overruns; that didn't happen. We just got 24 the plain pivot table, and, apparently, we were

```
1
         supposed to figure that out for ourselves.
         that's where we are.
 2
         But did you follow up on that, and ask, you know,
 3
         "This isn't sufficient information. The kind of
 4
 5
         information we are looking at is this, and please
 6
         clarify"?
 7
         Given the time in the procedural schedule, there
    Α
 8
         wasn't time for additional discovery.
 9
         But did you discuss it during a technical session
10
         or --
11
         Those questions are what led up to the data
12
         requests, yes.
         So, you are talking post tech session?
1.3
14
         Yes. Yes. Correct. Yes. These were data
15
         requests that arose out of the tech session.
16
         When you talk about, you know, "the Company
17
         should have foreseen", can you give me a sense of
18
         what kind of information the Company should have
19
         foreseen when providing, you know, when providing
20
         estimates? Just give me some examples?
21
         Well, very generally, it's the --
22
                    [Court reporter interruption.]
23
    CONTINUED BY THE WITNESS:
24
         -- permitting costs. When you undertake a
```

1

2.

3

4

5

6

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9

10

11

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1.3

14

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17

18

19

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21

2.2

23

24

project, our presumption is that, you know, you're going to know, or you should know, that there may be permitting issues, local permitting issues, or state permitting issues. They go -some of the supplements do go through the additional costs, and state that "a lot of those costs were not foreseen in the PAF." We have -we have some supplementals that talk about "lessons learned". Not all of them have a "Lessons Learned" section, but some do. And they point out the deficiencies in the original scoping and planning of the project and what should have been done, what should have been looked like [sic], like, you know, the need for a contractor. Well, our presumption is that you should know that, instead of hiring a contractor halfway through the project. The need for additional engineering around design. We feel that -- we think that that's knowable. Environmental issues with a project, which we did find with Emerald Street. Eversource has owned most of these substations for many decades. There should be a history there that, "Hey, we have an environmental

2.

1.3

2.2

problem at this particular location." But, as I pointed out earlier this morning, a lot of the time Eversource doesn't conduct a site visit, they don't do a site walk-down to see what the conditions are on the ground. Now, that doesn't always occur; sometimes they do. What we find is that that process is very spotty.

But, typically, those are the types of things that you should do at the very least. In our view, if you're going to expand the substation, you should at least visit the substation to find out what's going on on the ground. You know, "How much is this going to cost?" You know, "Do we need additional fencing?" "Do we need additional permitting?" "Are there going to be noise issues with the neighbors, if we do this expansion?"

Those are all things that we believe are knowable and should be considered. The list is -- well, the list is quite long, Commissioner. I mean, we can go on about that. But those are things, to us, we believe are things that are knowable, things that need to be considered.

And, again, you know, we go into this

1 based on the presumption that the Eversource 2. engineers, the project managers are very 3 experienced, they're very knowledgeable. And, 4 frankly, when those types of things aren't 5 considered and aren't analyzed, we're very 6 surprised by that. 7 BY CMSR. CHATTOPADHYAY: 8 You mentioned "this is a long list." But did you 9 again specifically ask the Company about, you 10 know, why those elements of the list were not 11 looked at? Like, do you have any DRs or tech 12 session focused, focused questions that you can 1.3 remember that, you know, you actually asked the 14 Company to furnish more information why? 15 I know you were surprised. But I'm 16 just curious whether that was further probed? 17 Α Well, I'm just -- I'm checking on some of them, 18 if you just give me a minute. 19 Yes. 0 20 I know there were questions about that. 21 And, if it's part of the record, then good, but 2.2 I'm not sure it is. It may be just DRs that were 23 not provided as part of the record. 24 MS. RALSTON: If I may, the Company

```
1
         included all the DRs as part of our exhibits.
 2
         So, they should be in the record.
 3
                    CMSR. CHATTOPADHYAY: Okay. Thank you.
 4
    BY THE WITNESS:
 5
         Well, I don't have anything here, in terms of
 6
         DRs, Commissioner Chattopadhyay. But my
 7
         recollection is that they were discussed in the
         tech session.
 8
    BY CMSR. CHATTOPADHYAY:
10
         Okay. We all know that 2021, in fact, 2020 and
11
         '21, they were quite peculiar years because of
12
         the pandemic.
1.3
         Uh-huh.
14
         Did you discuss how the pandemic may have
15
         impacted what the Company had to do to get
16
         projects done, given how, you know, generally, I
17
         know, as far as, as an economist, that there were
18
         a lot of supply bottlenecks and all of that
19
         happening at the same time. Maybe that happened
20
         with transformers as well.
21
                    And I'm just curious whether, did
2.2
         you -- did the DOE probe the impact of pandemic?
         And I'm just -- please respond, yes.
23
24
         No, we did not. We did not explore that in this
```

1 docket. 2 Is there a reason why you didn't? Well, we took the project documentation that was 3 4 provided at face value. The project 5 documentation, some of which dates back two or 6 three years, mentioned nothing about the 7 pandemic. However, I do recall that we did look 8 at a project in Berlin, where Eversource did run 9 into some labor issues there, staffing issues, 10 because of the pandemic. But that was the only 11 place I recall seeing it. That Berlin project 12 was initially on our review list, but we took it 1.3 off. Because, frankly, we found -- we did find 14 good explanations as to why there was a cost 15 overrun on that particular project. So, we took 16 it off our list. 17 But, no. I mean, we rely on the 18 project documentation to tell us what the 19 conditions are, and under what conditions 20 Eversource made its decisions. What we reviewed, 21 except for that Berlin -- that instance with 2.2 Berlin, we didn't find any mention of COVID.

Q For that specific example, did the DOE raise the

we didn't think to ask the question.

23

24

113

```
1
         specter of pandemic or just came up as part of
 2
         the response, based on whatever the DR was?
 3
    Α
         It would be -- it would be in the response.
 4
         Okay.
 5
         But it's not the subject matter that we brought
 6
         up.
 7
    Q
         Okay. So, just maybe one or two more questions,
 8
         more just trying to understand the processes.
 9
                    So, just going back to the Settlement,
10
         if you look at Exhibit 5 -- sorry, Appendix 5 of
11
         the Settlement, for Step Increase 1 and Step
12
         Increase 2, there's a whole list of projects
1.3
         there. Either part of the Settlement, or as part
14
         of the discussions during the -- in the other
15
         docket, I'm just curious whether there were
16
         initial estimates provided for the projects?
17
         In terms of the attachment?
18
         In terms of the attachment, but I'm saying not
    Q
19
         necessarily just in the Settlement documents, but
20
         you may have had a good sense of what those
21
         estimates are from the docket itself. So, I'm
22
         just -- I'm just curious whether you had a sense
23
         of what the costs are going to be?
24
         We had some sense of what the costs were,
```

1 because, subject to check, I'm going on 2 recollection, but it was either Mr. Lajoie or 3 Ms. Menard provided a forecast for the step 4 adjustments, and the forecasted expenditure 5 amounts were provided. But, again, those are 6 just forecasts. This, in the attachment, is just 7 a forecast. 8 But, yes, we did have some -- some 9 sense, in terms of what Eversource had projected 10 for step adjustments. 11 So, for Step 2, when you were -- if you were Q 12 thinking about the "overrun" question, you did 13 have a benchmark? 14 We had a -- what we had was a projected budget 15 amount. We didn't have a firm budget amount at 16 that time. So, we didn't -- we really didn't 17 have any information on which to base a judgment. 18 That comes much later, after the project has been 19 completed, then we know or kind of know what 20 happened. 21 You didn't have any, even if projections, any 22 numbers for the initial estimate for Step 3, did 23 you? 24 I don't recall. I don't believe those numbers

were provided, but I would have to check on that for you.

1.3

2.2

- Are you concerned or DOE concerned about also what those estimates may be, and whether those estimates themselves are properly arrived at?

 Just talking about the initial estimates.
- A No, we don't have a great deal of concern about it. Again, these are projections, we take them at face value. We take them as we find them.

 When the rubber hits the road is when the projects are completed, and then they come in for the actual step adjustment.

But one of our concerns, though, with these kinds of step adjustments, is that they essentially contain the entire capital project of the utility. And that, because of that, it's become a very cumbersome process to review them. When I first started, when I first started with the PUC, as PUC Staff, in my first two rate cases I worked on, the number of projects, under a single step adjustment, were about three or four very large projects. Somehow, over the years, this snowballed into the whole kitchen sink.

And, so, that's a big concern of DOE,

1 like we are just talking about it and discussing 2 it in the IR docket that was recently opened. 3 But that's our primary concern with some of these 4 step adjustment proposals in these rate cases, is 5 that they are very, very large. 6 So, what I'm hearing is you kind of take the 7 initial estimates at face value, and like you don't -- and then you're more concerned about the 8 overruns around that. Is that -- is that a fair 9 10 assessment of what I can take from what you're 11 saying? 12 Yes. The way -- the way Eversource's budgeting 1.3 system operates is that, you know, when these 14 projects are proposed, you know, we get a project 15 that's a forecast. There typically is no project 16 documentation, such as a Project Authorization 17 Form, available for any of those projects during 18 this stage of the rate case, because those 19 projects are still in the inception form. 20 there's nothing for us to look at at that point 21 in time. That's why I say, you know, we take the 2.2 projections at face value, and it gives us some 23 idea of what to expect. But, short of that, we 24 have to wait until the actual step adjustment

```
1
         filing comes in.
 2
         Do you believe that the pandemic reality may have
 3
         contributed to the overruns? And I know that you
 4
         said you did not probe it. But do you think it's
 5
         possible that that might have happened?
 6
         I think it's possible. However, if it was an
 7
         issue, our presumption is that Eversource would
         have discussed it in the documentation.
 8
 9
                   CMSR. CHATTOPADHYAY: Okay. That's all
10
         I have.
                  Thank you, Commissioner Simpson.
11
                                    Thanks, Commissioner
                   CMSR. SIMPSON:
12
         Chattopadhyay. Thanks for being here, Mr.
1.3
         Dudley.
14
                   WITNESS DUDLEY: Uh-huh.
15
                   CMSR. SIMPSON: I have a few general
16
         questions to clarify some issues, and then I'd
17
         like to jump over to the letter that outlines the
18
         recommended disallowances on behalf of the
19
         Department of Energy.
20
    BY CMSR. SIMPSON:
21
         So, looking at the 19-057 Settlement, you were
2.2
         involved in that case, and you're familiar with
23
         the terms of the Settlement Agreement?
24
         Yes, I am.
```

```
1
         Do you know why we had an expected project list
 2
         for Steps 1 and 2, but not an expected project
 3
         list for Step 3?
 4
         As I recall, the list for Step 3 wasn't
 5
         available -- it had not yet been compiled and was
 6
         not available.
 7
         And that would have been the Company would have
    Q
 8
         had some projection of projects for calendar year
 9
         2021?
10
               They had projections for calendar year 2020
11
         and 2019. But, as I recall, that particular
12
         projection was not available or not ready.
13
         And, in principle, do you have an objection to
    Q
14
         projects that were characterized as eligible for
15
         either Steps 1 or 2 moving to a subsequent step?
16
         Well, it's hard to say, because, again, these --
17
         these are proposed projects. Some of them may
18
         happen, some of them may go away. We don't know
19
         at this point in the process. So, I don't know.
20
         This is a proposal. Except for the amount of
21
         projects contained in it, we had some concerns --
22
         well, we had concerns about the size of it.
         there was nothing that immediately jumped out at
23
24
         us to make -- cause any alarm, in terms of what
```

```
1
         they were proposing, again, except for the number
 2
         of projects and the size.
         Okay. And, as a general matter, thinking about
 3
    Q
 4
         eligibility of capital placed in service for a
 5
         step, do you have an objection to the Company
 6
         doing more than they plan, if they're able to
 7
         strongly justify it?
 8
         If they're able to strongly justify it and
 9
         support it, no, we have no problem with that.
10
         Okay. There was some discussion with respect to
11
         a "CFI model", and my recollection is that it
12
         pertained to the Purchase of Transformers?
1.3
    Α
         Yes.
14
         Is that correct?
15
               But my understanding of the formula is
16
         that, if I may, I think I have that still here.
17
         And, if you could start at the beginning of the
18
         "CFI model" for me, in your own words, explain to
19
         me your understanding of it and how the mechanism
20
         works, that would be very helpful.
21
         Well, I can't -- I have no inner knowledge of how
    Α
22
         the formula actually works. I only know what it
23
         is.
              It's the Cost of First Installation formula,
24
         and used to calculate overheads for a project.
```

```
1
         Whether or not it's used for every project, I
 2.
         don't know that. How it is calculated, I don't
 3
         know.
 4
                    What I do know, what this, the project
 5
         documentation, this Supplement Request Form for
 6
         the Purchase Transformers Project tells us is
 7
         that it was not updated for several years.
 8
         Which, as I stated, that's a concern for the
 9
         Department.
10
                    But I can't -- I wish I could tell you
11
         how the formula works, but I don't know. Perhaps
         some of the Eversource witnesses can.
12
1.3
         Have you reviewed or interacted with that formula
    Q
14
         in other cases before the Commission?
15
         I have heard of it before, yes.
    Α
16
         And, historically, the topic of it being
17
          "updated" to reflect market conditions or
18
         business practice, that's not something that
19
         you've been part of in the past?
20
         No, I haven't. And I don't recall, there may
21
         have been discussions about it, but I don't
2.2
         recall.
23
    Q
         Okay.
24
         Only that I'm aware that it exists and it's used.
```

1	Q	Okay. Commissioner Chattopadhyay asked you some
2		questions about the impacts of the pandemic, and
3		whether the global pandemic affected the
4		Company's planning and implementation of these
5		projects. When do you think the 2021 projects
6		that are before us within the step agreement
7		would have been scoped and planned?
8	А	Well, the planning process, my understanding of
9		Eversource's process, is that it begins early,
10		typically, in the last quarter of the previous
11		year. That's when they do a lot of their
12		planning. That's when the technical statements
13		go to the budget committees for approval.
14	Q	Okay. All right. So, we've marked the list of
15		recommended disallowances from the Department as
16		"Exhibit 18". I'd like to jump over to that
17		please.
18		And one of the challenges that the
19		Commission has faced, in understanding both the
20		very vast record, which has several thousand
21		pages within the exhibit list, and then,
22		subsequently, the Department's recommended
23		disallowances, is trying to square both of those,
24		because we primarily have this list of

```
1
         disallowances and the Audit Report from the
 2.
         Department of Energy. Is that a fair
 3
         characterization --
 4
         Yes.
 5
         -- of what's before us?
 6
         Yes.
 7
         Okay.
 8
         Aside from the project documentation that was
 9
         submitted.
10
         Uh-huh.
11
         And the data responses.
12
         Which I'm including within that --
1.3
         Yes.
14
         -- several thousand pages of documentation within
         the record before us.
15
16
                    So, the Nashua Work Center Renovation
17
         and the Millyard Substation Project, the Company
18
         has agreed to remove those from the step. So,
19
         they're not on the table anymore?
20
         Correct. Yes.
21
         All right. And you've gone through exhibits in
    Q
2.2
         your letter, 5 through 10. And it appears to me
23
         that your concerns are driven by either two
24
         issues that you've recognized in your review:
```

1 Either an issue with documentation and support 2. that's been provided for inclusion within the 3 step adjustment, and/or a business process issue. 4 And we've removed the topic of the audit that's 5 ongoing. So, I don't want to bring that up. 6 Uh-huh. 7 But concerns that you have with how the Company 8 has conducted themselves in planning, executing, 9 and subsequently supporting these projects. 10 that a reasonable characterization of your 11 concerns? 12 That is a reasonable characterization, 1.3 Commissioner Simpson, but there is a different 14 aspect to that. That is that the Department has 15 a statutory obligation to provide, as much as 16 possible, a complete record for the Commission to 17 consider. And that's what we strive to do. 18 And, if we are -- if the quality of the 19 information that we get isn't sufficient for us 20 to make a recommendation to the Commission

information that we get isn't sufficient for us
to make a recommendation to the Commission
regarding prudence, then we can only recommend
that the expenditures were imprudent. That's our
obligation. That's what we do. We're obligated
to study these projects, and to determine whether

21

2.2

23

24

```
1
         or not they were prudent and reasonable.
 2
         Okay. So, looking at Exhibit 5, would you
 3
         characterize your recommended disallowance as
 4
         primarily driven by a lack of information
 5
         provided to the Department by the Company, or a
 6
         perceived lapse in business judgment by the
 7
         Company?
 8
         Well, Exhibit 5 is the Emerald Street Substation,
 9
         and we're not recommending a disallowance on that
10
         one. We're recommending a deferral to the next
11
         rate case.
12
         I guess I should be clear, a disallowance from
13
         this step adjustment?
14
         From the step adjustment, yes.
15
         Okay.
    0
16
         Yes.
17
         And --
18
         Well, the fact -- the primary factors for us,
19
         again, is "what did the Company know or should
20
         have known at the time they approved the
21
         project?" Well, what they -- what they did know
22
         was that the project, one of the primary driving
23
         factors for the project was load growth in the
24
         Keene area, and that was provided in the Keene
```

1 Area Study, and also asset condition. 2 find that repeated, not just -- we do find that 3 repeated in the Keene Study, but we also -- Keene 4 area study, but we also find it in Eversource's 5 own initial project documentation. They 6 acknowledge and accept the find -- at that time, 7 they acknowledged and accepted the findings of the Keene Area Study. So, our only conclusion 8 9 was that "Okay, at the time that they approved 10 the project, they understood that there was going 11 to be load growth in the area, and that was a factor." 12 1.3 So, with that in mind, why do you think, within 14 the approved Settlement Agreement, that there is 15 a line item for Emerald Street as eligible for 16 Step 2? 17 I don't recall. I'd have to go back and look at 18 that, to see whether or not it was actually 19 included. My understanding, from Ms. Ralston's 20 questioning, was that that project was taken out 21 of Step 2. But I'd have to go back and confirm 22 that. 23 Q Okay. 24 And the reason why it was taken out of Step 2 is

```
1
         it appeared in Step 3. The utilities, with these
 2
         step adjustments, the utilities are allowed to,
 3
         again, these, the list that they provide us in
 4
         settlement, are proposals, they're forecasts, and
 5
         they are allowed -- they are allowed to make
 6
         substitutions, if they find that necessary.
 7
    Q
         And that was primarily why I was asking you
 8
         earlier about the list of eligible projects
         within Step 1 and 2, and whether you have a
 9
10
         general objection to moving projects between
11
         steps for some reason or another?
12
         No. I have no objection to it.
1.3
         Okay.
14
         You know, as long as it's reasonable, and we are
15
         aware of it and we understand it, we have no
16
         objection to it.
17
         Okay. So, then, Exhibit 6, which is the
18
         Goffstown Project, now, this one you are
19
         recommending a disallowance over and above not
20
         including it within the step, correct?
21
         Yes. That's correct.
2.2
    Q
         And, looking at the -- recognizing the statutory
23
         obligation that the Department has,
24
         characterizing a gap that you see, whether in the
```

```
1
         record or in a business judgment, would you
 2.
         characterize this disallowance in either one of
 3
         those or both?
 4
         I would say it's both, in this particular
 5
         instance. Mostly business judgment, and, again,
 6
         that -- that is specified in the "Lessons
 7
         Learned" section of the Supplement.
 8
         Do you have a -- can you refresh my memory as to
    Q
 9
         the exhibit?
10
         That is contained as part of Exhibit 6. It is
11
         the Supplement Request Form, that's dated January
12
         14th, 2021.
1.3
                    MR. DEXTER: The "Lessons Learned"
14
         appear on Page 4 of 11?
15
                    WITNESS DUDLEY: Yes.
16
    BY CMSR. SIMPSON:
17
         So, if the Company, they had a project scoped,
18
         they went through the project, and at the end of
19
         the day the results were not in line with what
20
         they had initially predicted. And there's a
21
         reflection of opportunities for improvement.
2.2
         Explain why you believe this should be a
23
         disallowance, from a business process standpoint?
24
         Well, again, the "Lessons Learned" piece to this
```

"This is what we should 1 is hindsight, right? 2 have done, could have done, would have done" --3 Q Yes. 4 -- "if we had known that to begin with." 5 prudence review, hindsight is not applicable. 6 prudence review, what we, again, what we look at 7 is "what did management know or what should they 8 have known at the time that they made the 9 business decision, at the time they made the 10 investment decision?" 11 Our determination on this particular 12 project, based on -- based on what was contained 1.3 in the "Lessons Learned" section, and based on 14 what we know from the rate case and from the last 15 two step adjustments of Eversource's scoping 16 process, that there were deficiencies in that 17 process. It wasn't scoped completely. It 18 wasn't -- there were known and knowable 19 expenditures that should have been considered, 20 and they were not. And, so, our only conclusion 21 that we can reach from that is that it was not a 2.2 prudent process, and that the cost overrun itself 23 is not prudent. 24 Commissioner Simpson, I mean, it's

1

2.

3

4

5

6

7

8

9

10

11

12

1.3

14

15

16

17

18

19

20

21

2.2

23

24

helpful -- our expectation certainly is that their process is to improve. And, in some respects, they have, based on some things that we know about it. For example, I believe it was Mr. Johnson mentioned in the last hearing about the "challenge sessions" that they now have when presenting a project before the capital expenditure committee, the name escapes me, I think it's called "EPAC". But they now have challenge sessions where the judgment and the completeness of an engineer's proposal is questioned and challenged. That's a fairly new process. My understanding is it's a fairly new process. And we hope that that contributes to an improved process going forward.

But what we are concerned with is the decisions that were made in 2021. And why certain elements of -- certain cost elements of some of these projects were overlooked? We don't have an answer to that question.

Q Okay. Thank you. Let's look at Exhibit 7,

Purchase of Transformers. So, once again, this
is not just a recommendation to not include these
costs within the step adjustment, this is a

```
1
         recommended disallowance in recovery, correct?
 2
         Yes.
               Correct.
 3
         And your justification here is that the project
 4
         "has not been adequately explained". So, this is
 5
         an issue of the evidence in the record, not as
 6
         much a business decision?
 7
    Α
         Well, no, it does include part -- it's part of a
 8
         business decision, because, as we -- Commissioner
 9
         Chattopadhyay and I talked about earlier, was
10
         that the CFI formula was not updated. That's a
11
         business decision. Again, it's the Department's
12
         view that those formulas, those calculations
1.3
         should be updated every year, so that this type
14
         of thing doesn't happen.
15
                   But, no. We don't -- again, we don't
16
         know what's actually behind those additional
17
         expenditures. And we don't know enough about the
18
         model to know what was driving it within the
19
         model itself; that wasn't explained.
20
         Okay. For Annual Reliability, once again,
21
         disallowance "317,000", provide your
2.2
         characterization for me, from fact and business?
23
                   MR. DEXTER: Commissioner, before the
24
         witness answers, I just want to point out that
```

```
1
         that's the amount that I updated at the first
 2.
         hearing. That's a typographical error. And the
 3
         recommended disallowance is "913,000".
 4
                   CMSR. SIMPSON: Okay. Thank you.
 5
         appreciate the clarification.
 6
    BY THE WITNESS:
 7
         I'm sorry, Commissioner. You were talking about
         the Reliability Annual Program?
 8
    BY CMSR. SIMPSON:
 9
10
         Yes.
11
         Okay. The problem with this one is, basically,
         the Supplement provides no details on the
12
1.3
         causes of the cost overrun. And that's on Page
14
         1, if you see, if you look at Page 1 of the
15
         Settlement [Supplement?], we have this, at the
16
         very last line, the very last paragraph, we have
17
         this very cryptic statement that says "Investment
18
         in the distribution line reliability program was
19
         higher than originally budgeted due to more work
20
         being performed on the system than anticipated to
21
         improve overall reliability of the system."
2.2
                   What that -- what that tells us,
23
         basically, is "We spent more money because it
24
         cost more."
                      That's the extent of the explanation
```

2.

1.3

2.2

in this document. So, what are we supposed to think of that?

You know, what -- you know, our expectation at the Department is that these cost overruns, these expenditures, be explained in a way that we can ascertain what actually happened, and why it happened. A statement like this doesn't do that. It doesn't meet that standard.

Which is why we asked additional questions in the data requests, that we received, as I said, the 400 some odd line pivot table, with a number of different expenditures. And very interesting, you know, it all totals up to the total, you know, it comes out to the exact amount. But, again, it doesn't answer the question as to the origin, and it doesn't answer the question to the "why" of the cost overruns, except for the fact that the CFI model was wrong. But we still want to know what's behind those numbers, and we don't. We don't know.

If Eversource had done what we had asked them to do, which was to delineate which one of those expenditures contributed to the cost overruns, then it would have been easier, it

1 would have been easier for us to ascertain. 2. probably would have led to more questions, but at 3 least it was a starting point for us to figure 4 out what was going on. That didn't happen. 5 don't have that information. We don't know. 6 We have a lot of witnesses in this docket that 7 provided testimony. Have you, and this is a 8 general question with respect to all of the recommended either disallowances or deferrals, 9 10 have you found the responses that the Company 11 witnesses have provided on the record as 12 enlightening or informative, with respect to some 1.3 of the issues that you faced within your review? 14 What we found was that the responses of the 15 witnesses pretty much mirrored what we learned in 16 the data responses. We did learn a few things 17 new about Emerald Street, and what the actual 18 load growth is there. As it turns out, it's 19 somewhere around one percent, which we would 20 argue it's still growth, it may be meager, but 2.1 it's still growth. 2.2 We learned a few other things about --23 we learned from Mr. Plante some additional 24 information about the environmental issues that

1 they ran into. That's all well and fine. 2 But, for the most part, no. We didn't 3 learn anything at the last hearing that would 4 cause us to change our opinion and our 5 recommendation. 6 Okay. In the interest of completeness, let's 7 look at 8 and 9, provide -- or, excuse me, 9 and 8 10, the "Maintain Voltage Project" and the "Submarine Cable", provide a similar summary as 9 10 you just did for us for these two? 11 Well, in Exhibit 9, which is the Maintain Voltage 12 Annual, again, these are all similar issues to 1.3 what we experienced in the Reliability Project. 14 Again, we requested, you know, a pivot table with all of that cost information. We had asked 15 16 Eversource to please pinpoint for us in the table 17 those expenditures that contributed to the cost 18 increase; that was not done. Going down through 19 it line-by-line, we have no -- it's all very 20 interesting, but we have no idea what contributed 21 to the cost increase; only Eversource knows that. 22 And we have a justification in the 23 Supplement for additional resources that 24 Ms. Ralston referred to earlier. Again, that's

```
1
                These are all -- these are all materials,
 2.
         construction. But -- we have the numbers, but we
 3
         don't know what's behind the numbers. We don't
 4
         know why that happened.
 5
         And have you found the Company to be responsive,
 6
         when you've had the opportunity to ask them
 7
         questions about these issues?
 8
         In some cases, yes. It's a mixed bag. In some
 9
         cases, yes; in some cases, no.
10
         Do you think that looking at the step process
11
         generally, the condensed timeframe presents a
12
         challenge? I believe you testified to that
1.3
         earlier.
14
         It does now, particularly now, only because we
15
         are experiencing workload issues and staffing
16
         issues within the Department. I've been here for
17
         about eight years, and I've never witnessed
18
         anything quite like that. We've lost, over the
19
         past year, we've lost some very top-level people.
20
         We have hired some additional people, a couple of
21
         additional people. They're still in the very
2.2
         beginnings, very infancy of their training. So,
23
         much of the workload has fallen on two of us
24
         within the Department.
```

1.3

2.2

And, so, when a filing like this comes in, it's, you know, it takes a lot of time, as you well know now that you've look at it. It takes a lot of time to go through all this information and sort it out.

And, so, whether or not the 90 days is still valid, I'm not so sure. Because, as I stated before, this review process is fairly new, it's only a couple of years old. And we were not quite sure of what to expect when we proposed it in settlement. We thought 90 days would be a good timeframe to do it. Certainly, at that time, we had the resources to do it, and now we don't.

But the other -- the other major factor is that this is the whole kitchen sink. Except for growth projects, this is the entire capital budget of the utility in every step adjustment, and we have to go through it. And, in Eversource's case, it's about 200 projects. So, it's very time-intensive. We lost our engineering expertise. We've now recaptured that, with our consulting arrangement with RCG, River Consulting Group. So, we do have access to

```
1
         some engineering expertise.
 2
                    But, again, we would -- and, if you're
 3
         asking me what we'd recommend in the IR docket,
 4
         we'd probably recommend that the --
 5
         I'm not asking you that.
 6
         Oh, all right. Okay.
 7
         When we, as the Commission, approved the
 8
         Settlement Agreement in 19-057, what do you think
 9
         the motivating factors were to enable the Company
10
         to pursue three step adjustments prior to their
11
         next base rate case?
         Well, the stated motivating factor is "regulatory
12
1.3
         lag" is what they're concerned about, and the
14
         time in between rate cases. And what this --
15
         what step adjustments do is it essentially tides
16
         them over until they are ready to file a new rate
17
         case.
18
         Why do you think the Commission supported step
    Q
19
         adjustments at that time?
20
         They, going off recollection again, my assumption
21
         is that they accepted the argument of "regulatory
2.2
         lag". And they also saw the amount of investment
23
         that the utilities were spending. And they
24
         probably saw the -- and, again, this is just my
```

1 presumption, they probably saw that there was 2. some justification for it. 3 I believe, in hindsight, we're now relooking at that presumption. And, you know, we 4 5 may change it. 6 But, at the time, I think they 7 basically accepted the idea "Yes, there is 8 regulatory lag. The utilities continue to 9 invest, invest heavily in their infrastructure. 10 And we need a process to account for that." 11 That's the best I can tell you, based 12 on my understanding of what went on. 1.3 How do you think step adjustments provide for Q rate incrementalism? 14 I don't know. I don't know how to answer that. 15 16 They certainly have an impact on rates. But 17 it's -- the only thing that's missing from a step 18 adjustment review is that we're not reviewing 19 revenue requirements. It's not a revenue 20 requirement review. I've heard it referred to as 2.1 kind of a "mini rate case". I'm not too sure 2.2 that that characterization is accurate. 23 we're certainly looking at the plant in service, 24 the rate base side of the ledger.

```
1
                   And one would think that it would
 2.
         have -- it would have an effect on the -- let's
 3
         say, let's refer to a term, I think I'm using the
 4
         right term, I'm talking about the rate shock that
 5
         you would see in a rate case if there were no
 6
         step adjustments. I don't know the extent of
 7
         that. That's not something that I've studied.
 8
         But it probably cuts down on the incrementalism,
 9
         the effect of not having incrementalism, in terms
10
         of -- well, it also depends on how far -- how
11
         many years there are in between a rate case as
12
         well. That certainly has an impact.
1.3
                   But, again, I think at the time the
14
         Commission's idea was "Okay, this is a smoothing
15
         mechanism. This is a way to smooth it, smooth
16
         things out in between rate cases. And we'll go
17
         along with it."
18
                   CMSR. SIMPSON: I think that's all I
19
         have. Thank you, Mr. Dudley.
20
                   WITNESS DUDLEY: Thank you.
21
                   CMSR. SIMPSON: Oh, excuse me.
         Commissioner Chattopadhyay.
2.2
23
                   CMSR. CHATTOPADHYAY: Very quickly.
24
    BY CMSR. CHATTOPADHYAY:
```

```
1
         Just looking at Exhibit 7, and I'm going back to
    Q
 2.
         the issue of Cost of First Installation.
 3
         recall that the first day of the hearing there
 4
         was a discussion about how the "Internal Labor"
 5
         and "Outside Services", those two rows, when the
 6
         numbers for the prior authorized number is zero,
 7
         then you have the supplemental request, and, you
 8
         know, that's what's driving the change, and
 9
         that's what's actually discussed in Page -- just
         a moment. There's no -- there are no Bates
10
11
                   So, I'll go with -- it's 399 of 450.
         numbers.
12
                    So, you were discussing about "CFI".
1.3
         What I'm trying to understand is, and I know
14
         there was some issue with the number not being
15
         reflected properly, leaving aside that issue,
16
         you're essentially saying that "CFI should be
17
         updated every year", right?
18
         Yes.
    Α
19
         And have you -- have you personally, or do you
20
         know of whether that is how it's done for other
21
         utilities? And is that something that the DOE is
2.2
         always aware of, you know, like there's a new
23
         estimate for the CFI? Or, is that something just
24
         you stumbled upon in this, in this docket?
```

1.3

2.2

A We're not aware of it. But we did become aware of it in this docket when we saw that. And, to us, it's an obvious question. Economic conditions change every year, inflation, the inflation rate changes, especially now, interest rates change. So, there's always — there's always a constant level of changes within the economy and the marketplace, as you know, Commissioner. And those things, those issues impact, my understanding is, they impact this calculation.

And, so, I guess the question is, "Well why wouldn't they update it every year, so they have an accurate result from the formula?" To us, it's only prudent to update this kind of information every year, again, to maintain accuracy.

Purely based on my recollection, and, you know, maybe I'll have to go back and read the transcript again, but what is being described in the chart here, which is the next page, which is 400 of 450, it's almost like, you know, it wasn't accounted for properly, so, we're going to adjust it. That's how it appears, the first two rows.

```
1
         Do you know what the actual numbers were?
 2
                   And this may have been discussed in the
 3
         first day of the hearing. I'm just trying to get
 4
         a sense of "what is the actual change in the
 5
         CFI?" Because, clearly, the first two cells, you
 6
         know, this can't be true.
 7
    Α
         Beyond what's represented here, Commissioner
 8
         Chattopadhyay, we don't know.
 9
                   CMSR. CHATTOPADHYAY: Okay. Thank you.
10
                   CMSR. SIMPSON: Okay. Attorney Dexter,
11
         do you have substantial redirect for your
         witness?
12
1.3
                   MR. DEXTER: No. Minimal. I could do
14
         it right now or we could take a break.
15
                   CMSR. SIMPSON: Please.
16
                   MR. DEXTER: Well, I think -- okay.
17
         Then, I will do redirect right now.
18
                   CMSR. SIMPSON: Yes.
19
                      REDIRECT EXAMINATION
20
    BY MR. DEXTER:
21
         And I think I'm really just going to ask one
2.2
         question. And it concerns Exhibit 7 that
23
         Commissioner Chattopadhyay was just referring to.
24
                   And my question to Mr. Dudley is,
```

```
1
         there's been a lot of discussion today about the
 2.
         "CFI", and "the Company not updating the CFI."
 3
         But I recall from your September 20th testimony
 4
         that a major concern that the Department had with
 5
         this Transformer Project is that the original
 6
         authorization listed all the transformers under
 7
         "Materials", and had a fairly minor amount of
         indirect costs added to that. And that there was
 8
         no cost attributable to "Internal Labor" or
 9
10
         "Outside Services". Do you recall that being a
11
         concern of yours on September 20th?
12
         Yes, I do.
1.3
         And is that still a concern of yours?
14
         Yes, it is.
15
         Is it a concern of yours because the information
16
         that was provided in that first authorization,
17
         where there was no breakdown of internal or
18
         outside services, internal labor or outside
19
         services, do you recall the Company testifying
20
         that they had no explanation as to why that was
21
         done?
2.2
         Yes, I do recall that.
23
         And do you recall the Company saying that it was
24
         a mistake?
```

```
1
         Correct.
 2
         So, given that the information was incorrect, I
 3
         recall you testifying that that led to your
 4
         conclusion that the decision to purchase the
 5
         transformers was made on bad information, and,
 6
         therefore, in your mind, not a prudent decision?
 7
         Yes.
    Α
 8
         Is that essentially what your testimony was on
 9
         September 20th?
10
         Yes, it was.
11
         In addition to the CFI?
12
         Correct.
1.3
                    MR. DEXTER: That's all I have.
14
                    CMSR. SIMPSON: Okay. So, we're going
         to take a ten-minute break.
15
16
                    Ms. Ralston, you intend to provide a
17
         closing?
18
                    MS. RALSTON: Yes.
19
                    CMSR. SIMPSON: It would be helpful if
20
         you're able to comment on the feasibility of
21
         annual updates to the CFI in your closing.
2.2
                    MS. RALSTON: Okay.
23
                    CMSR. SIMPSON: If you can't, let us
24
         know.
```

[WITNESS: Dudley]

```
MS. RALSTON: Could I ask Mr. Dudley
 1
 2
         one follow-up question on the issue of CFI?
         Would that be acceptable?
 3
 4
                   CMSR. SIMPSON: Attorney Dexter, do you
 5
         have any objection to that?
 6
                   MR. DEXTER: I didn't ask about the CFI
 7
         on redirect, I don't think. And, so, I think any
         recross would have to be limited to the redirect.
 8
 9
         I think I only asked about the things other than
10
         the CFI.
11
                   So, yes, I do object.
12
                   CMSR. SIMPSON: Okay. No.
1.3
                   MS. RALSTON: Okay.
14
                   CMSR. SIMPSON: All right. We're going
15
         to take a ten-minute break. We'll return at
16
         12:30.
17
                   MR. DEXTER: Commissioner, when -- oh,
18
         we're off the record? I just wanted to --
19
                   CMSR. SIMPSON: We're still on the
20
         record.
21
                   MR. DEXTER: I just wanted to ask, when
22
         we return, are we moving directly to closing
23
         arguments or is there anything else to do?
24
                   CMSR. SIMPSON: We will be moving
```

```
1
         directly to closing.
 2
                    MR. DEXTER:
                                And could you give us the
 3
         order of presentation of closings before the
 4
         break, that might be helpful?
 5
                    I mean, generally, this side of the
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         table goes first, and the Company gets the last
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         say. And I have no problem with that.
                    CMSR. SIMPSON: That's my intention.
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         So, we'll recognize the Department first, and
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         then the Company.
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                                Okay. Thank you.
                    MR. DEXTER:
                    CMSR. SIMPSON: Okay. We'll be back
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         at, let's say, 12:35. Off the record.
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                    (Recess taken at 12:23 p.m., and the
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                    hearing resumed at 12:38 p.m.)
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                    CMSR. SIMPSON: Okay. Back on the
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         record.
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                    I will recognize Attorney Dexter for
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         closing argument on behalf of the Department of
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         Energy.
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                    MR. DEXTER: Thank you, Commissioners.
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                    I want to note at the outset that I
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         indicated that our preparation for this hearing
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         today was impeded by the discovery matters that
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arose just prior to the hearing, in an order that we felt was -- at a time that we felt was not consistent with the procedural schedule established. And, while I appreciate the Commissioners ruling on the motions, and removing the business process audit from this case, which I believe was the proper decision, the fact remains, we appear today after a week of substantial distraction. And we have done our best today to present our case and our closing. And we'll continue in that vein.

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We also understand that those motions have been denied, and that there's no reason for us to submit further papers on those. And I assume that's the case, but maybe the Bench could just clarifying that at some point before we close today. I am not planning on filing a written response, as I indicated in my earlier letter, based on today's ruling.

What I'd like to do in closing today is essentially do what Commissioner Simpson did in your cross-examination, and that is to focus this case on the actual issues that are before the Commission. And that are the -- those are the

five or six recommended regulatory treatments that the Department of Energy laid out in its September 16th letter, and which Mr. Dudley expounded upon in testimony on the 20th of September, as well as today.

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And it's important, I think, because this case is complicated. We actually have different remedies proposed in some instances, and we have different underlying reasons for those remedies. Some of which was brought up today, in the questioning by the Bench, but I want to go over it in detail, because I believe it's important. And I'm going to take them in the order that we laid them out on in our September 16th letter.

The deferral of the Elm [Emerald?]

Street Substation, our recommendation here is for the Commission to keep this simple, and focus on the actual -- the actual facts. The step adjustment language, the language in the Settlement, excludes growth-related projects.

That's not in dispute. The Emerald Street Substation was undertaken to serve a forecasted 3.1 percent growth. That's not in dispute. The

Keene area has experienced one percent growth.

That's not in dispute. All of those figures are annual numbers, in that they accumulate each year.

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Step adjustments don't allow for growth-related projects, because step adjustments don't include a revenue requirement calculation of the company -- of the entire company. They focus simply on the investments that are made by the company on the cost side. But there's no recognition of any changes in sales growth.

The Eversource witnesses I believe indicated that there's a peak load in the Keene area of 59 megawatts, if I'm not mistaken. I don't know what one percent of 59 megawatts in peak load, and whatever the baseload is, translates into in terms of revenue. But I know it's not zero. And, therefore, if the Emerald Street Station is included in the step adjustment, it means that the customers are paying for the substation, but they are not receiving recognition or a credit for the revenue that was generated by the one percent growth that was experienced.

For a citation reference for the

Commission to review this issue, I recommend that

you look at Exhibit 5, Pages 42 and 59, and

transcript at Page 80, which talks about the 3.1

5 percent expected growth and the one percent

6 actual growth.

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Those are the simple facts. The rest of it is sort of all noise. This is not a recommended disallowance. It's not a recommended imprudence. It is true that DOE and Mr. Dudley explained that we have some -- we, at the DOE, have some continuing questions about the \$3 million in cost overrun. But those are sort of side issues. With respect to the Emerald Street Substation, this has to do with growth.

Now, it is true that the Emerald Street Substation was included on Appendix 2 of the Settlement, which was a list of issues. There, I guess what he have is a conflict within the Settlement document itself. We have the Settlement language that says "no growth-related projects", and then we had a project on the Step 2 list that's the Emerald Street Substation. And we find out, after that project was actually

examined, that there was a Keene Area Study that said that the Project was predicated on 3.1 percent growth. And we have testimony that one percent growth actually was experienced.

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We would not have had information like that when that list was put together. And it's not surprising to me that there might be a project on that, I think there were 50 projects on that appendix, that a project like that was on that list. But the fact is, that list was for year two, not year three. We're in year three. We believe that the growth that was experienced needs to be recognized. And the way to recognize that is to defer recovery of the project until the next rate case, when a revenue requirement calculation that includes actual sales is reflected.

The rest of the recommended treatments are disallowances, which are different from deferrals, as Mr. Dudley just stated. And the reasons for the disallowances are different for the various projects.

I want to move now to Exhibit -- the Goffstown Pad-Mounted Transformer, the details of

which were laid out in Exhibit 6. I think

Commissioner Simpson asked Mr. Dudley "if this

was a project where the disallowance was based on

perceived deficiencies in the paperwork that the

Company provided or perceived deficiencies in the

management decision that was made?" And Mr.

Dudley answered "Yes. Both." And the reason he

answered "both" is because that's true. And what

we mean by that is, prudent decisions cannot be

made based on bad information. And that's

basically what we have here in the instance of

Goffstown.

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We have a project that was brought to senior management for approval at \$407,000. And that project — that \$407,000 estimate overlooked many, many costs that should have been known to the Company at the time it sought approval for that project, including site costs, such as permitting and drainage, and things that were all in plain view, or should have been all in plain view of the Company before they sought approval for that project.

In fact, preliminary documents, before the approval document, had a cost estimate out

there of \$675,000. And this is all in Exhibit 6.

It's only 11 pages. I can point you to Page 2 of Exhibit 6, and transcript Pages 88 through 94, which detail the costs that were overlooked.

I've pointed you to Page 11 of the Lessons

Learned. And I can point you to Page 6, where, and the transcript at Page 99 through 100, where the Company can't explain why the costs were left out of the estimate -- why the site costs were left out of the estimate of \$407,000.

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Subsequently, the project cost almost double, \$780,000. And the reason was, for the overruns, was that many costs were not considered.

Again, what we are looking at, in terms of recovering prudent investments, are the decisions that were made by the utility executives at the time they were made, with the information that they had or should have had. I don't think there's any dispute. The Company has agreed that their initial estimate, on which the decision was made, was inaccurate. And, therefore, the decision itself is faulty.

Now, the question then becomes "Well,

what do you do with this?" Who bears the -- who bears the risk of these bad decisions?

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The standard that we're dealing with is "prudent, used and useful". No one would be able to argue that the pad mount transformer in Goffstown is not used and useful. It's in place, and is presumably providing service. Was it prudent? That gets back to the decision that was made at the time. What we've proposed here is a sharing of the costs of the investment in Goffstown. And the sharing that we're recommending is that the Company be allowed to recover, in this step adjustment, the amount of its initial estimate. And that they, not the customers, bear the brunt of the cost overruns, which are directly attributable to costs that should have been included in the initial analysis.

This is completely consistent with the treatment that the Commission gave to a training center built by Liberty Utilities, in Docket 17-048. Their decision in that case was issued in April of 2018. This happens to be a much -- these happen to be much smaller numbers, but the

analysis is essentially the same. I urge the Commission to review that case, and apply the same result, which was a sharing of the costs.

In that case, Liberty was allowed to recover the cost of the project at one of the estimates that — that they had presented.

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This next disallowance that the

Company [Department?] recommended has to do with

the Purchase of Transformers. This is a little

bit different, because this is a so-called

"blanket" or "annual" project. It's not a

specific project that was like the Goffstown,

that had a specific site in mind. This is a -
this is a project that involved hundreds of

smaller projects.

And what we learn from Exhibit 7, Page 395 of 450, that, before 2021 began, specifically, on December 18th, 2020, Eversource went to senior management and said "We need to purchase \$10.8 million in transformers." And we have a document that says "Eversource will purchase \$10.8 million in transformers. There will be 0.8 million in overheads." And, so, the request was for total transformers -- it's

actually transformers and regulators, total budget of \$11.6 million. Ninety-three (93) percent of what senior management approved was going to go to materials.

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The next document we have on this project is after the year is over. On

January 13th, 2022, Exhibit 7, Page 400 of 450, says that, in reality, only 66 percent of the money that was spent in this project actually went to transformers and regulators, and the rest went to materials and contractors. Significantly different from the 93 percent that was presented to senior management.

Eversource has testified that the original paperwork upon which senior management decided to purchase the \$10.8 million in transformers was wrong. It simply was wrong, and they could not explain why. And I point you to transcript Pages 103 to 104. They don't know why it was presented that way, but it was wrong. And this was confirmed on Exhibit 15, Page 33. The initial paperwork was wrong.

So, why is this significant? It's significant, because prudence of an investment is

determined at the time the decision was made.

How can a utility make a prudent decision based on incorrect information?

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I could just imagine the conversation that might have occurred at Eversource, when the Operations people went to senior management and said "Oh, those \$10.8 million in transformers and regulators that you approved, at a total cost of 11.6 million, that really cost a lot more." senior management says "Well, why did it cost a lot more?" And Eversource says "Well, the Cost of First Installation went up." And senior management says "Well, what's that?" And Eversource says "Well, that's labor and contractor rates." And management says "Well, that wouldn't affect this project. There are no labor. There is no management. There is no contractors. You gave me paperwork that said that we needed \$10.8 million in transformers, and all there was was a little under a million dollars of overhead." And Eversource Operations says "Well, that was wrong. Those documents were wrong. And it ended up costing a lot more." "Well, how much did it cost?" "Well, it cost

\$14.6 million." And Eversource management says
"Well, at least I got my \$10 million in
transformers, right?" And Operations says "No,
you only got \$9.6 million in transformers. The
rest went to contractors and overheads." And
management says "Well, you told me we needed
\$10.8 million in transformers. That's what we
needed based on history. How are we going to get
by with \$9.6 million?" "Well, it turns out
\$9.6 million of transformers was all we needed."

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Obviously, I'm simplifying this, and I don't mean to be facetious. But the question the Department has is, "How can this be a prudent operation?" How can a decision, based on information that was so completely wrong at the time the decision was made, be relied upon? How can Eversource come in here and ask customers to pay for \$14.9 million in transformers based on the analysis that was provided here?

And, as Mr. Dudley testified over and over today, the reason for the extra 4.something million, a large contributing factor was that this Cost of First Installation had not been updated for many years. And, so, we have sort of

a two-part -- a two-part problem here. The initial paperwork ignored all the contractor and outside labor costs. And, when they did finally put it in, they put in an amount that was far more than what it would have been at the time the decision was made. So, I guess what I'm saying is, even if Eversource had included the contractor and labor costs in a CFI in the initial documentation, which they didn't, even if they had, that number would have been wrong, because the CFI hadn't been updated in many years.

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Again, this is -- this is a project where, yes, the paperwork -- we have all the paperwork that we needed. The paperwork just doesn't support a prudent decision. And that's why we recommended a disallowance. Again, we're not recommending a disallowance of the full transformer amount. We're asking that the customers bear the initial estimate, and that the Company bear the cost overruns. And we believe that's a reasonable sharing, again, referring back to that Liberty Utilities case.

Exhibit 8 is another annual

reliability -- it's an annual project, it concerns reliabilities. Again, we have a cost overrun of 30 percent. Annual Reliability Projects, as we understand them, are estimated based on past history. And that's what was included in the budget.

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We have documentation that says, when asked "why the costs went up?" The answer in Exhibit 8, Bates 001, says "Investments in the distribution line reliability program was higher than originally budgeted due to more work being performed on the system than anticipated to improve the overall reliability of the system."

So, again, paraphrasing, that says "We overspent, because we overspent, because there was more work." That's not really an adequate answer for the Department to say "Yes, those costs should be recovered. Those were prudently incurred."

Mr. Dudley talked about the "why", as opposed to the "what". We got a lot of information about the "what". We got a table, Exhibit 15, Bates 012 through 016, that laid out line-by-line all of the various reliability

investments that were made. It's not clear to us what they are. The captions are truncated. And I guess, sure, we could have gone back and asked for the full captions, and so on and so forth.

We don't have any doubt that the money was spent.

We don't really have any doubt that the money was spent on reliability investments, based on the truncated captions included in the pivot table.

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But what's not there is an explanation as to why additional money was spent. Eversource has been in business a long time. They, we believe, should have a good grip on what reliability issue are going to come up. And, if there are circumstances that come up that they can't explain -- I'm sorry, that weren't originally estimated, when they relied on historical experience, then they need to explain those. We have not found that the documentation provides us an explanation as to why.

We don't know what circumstances happened in 2020 that led to higher reliability installations being required. We don't know what alternatives were considered when the extra -- when the call came in for extra reliability

investments. We don't know whether it's weather-related. We don't know whether it's -- we just don't know what it's about.

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Granted, the record is not bereft of information on the reliability projects. Eversource has provided a lot of information. They may have provided information consistent with their own internal planning standards, in terms of when they have to submit a supplement and when they don't. But that's not really the The standard is that the record has to standard. be complete. And, as Mr. Dudley stated, that's our job at the Department of Energy, to try to present a complete record to the Department -- to the Commission to make a decision. We don't see a sufficient explanation to indicate why an extra 30 percent of reliability projects over budget were installed.

We'll just -- we'll let the Commission decide that. If you're comfortable with that level of documentation, then so be it. But, in our opinion, we still don't know why.

I'm not going to repeat the same argument for the Maintain Voltage Program, it's

essentially the same. And I will point out that the initial explanation for the Maintain Voltage Program in Exhibit 9, Page 6, says "An increase" -- this is Eversource, "The reason for the increase" -- "An increase in the amount of work required to maintain voltage within regulatory limits in 2021 has necessitated this Supplemental request to an increase" -- "due to an increase in the authorized Direct costs, increases in Materials, Construction/Outside Services, Labor, Overtime, and Other categories." In other words, costs went up. The Project went up, because costs went up. But, again, no explanation as to why additional equipment was needed. Certainly, broken down in detail into subcategories. what is missing there, as Mr. Dudley said, is the "why".

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Lastly, Exhibit 10, we didn't get to the Submarine Cable today. We listened to the testimony of Eversource at the September 20th hearing. We understand that the Company was ordered to write off \$163,000. We heard testimony that explained that that's where they got — that it really wasn't 163,000, because of

depreciation. Depreciation had already been taken. And, therefore, 148,000 was all that needed to be written off.

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Again, we ask the Commission to keep this simple. If you ordered Eversource to write off \$163,000 for this cable, that's what Eversource needs to do. If you found their testimony understandable and convincing, we will defer to the Commission on that. We just weren't able to reach that conclusion, based on the testimony that we've heard.

So, those are our recommendations. The dollar impact of those have been -- have been calculated in Bench Request Number 4. We recommend that the Commission issue a decision consistent with those recommendations.

We appreciate the time that you've provided us here today. Thank you.

CMSR. SIMPSON: I have one question for you about the record request.

MR. DEXTER: Yes.

CMSR. SIMPSON: Can you point us to the salient outcome in Record Request 4?

MR. DEXTER: I'll need a minute to pull

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[Short pause.]

MR. DEXTER: So, I'm looking at Record Request 4 that was submitted on September 28, 2022. It refers to an attachment, which is a revenue requirement calculation. And it says that "The final revenue requirement for the Company's revised Step 3 adjustment is provided in the attachment", and it equals "\$8.9 million". It goes on to say that "DOE's proposed Step 3 adjustments as identified in their pre-hearing letter filed on September 16th, results in a total revenue requirement of approximately \$5.377 million."

I don't have the attachment. Let me see if I can find the attachment.

CMSR. SIMPSON: I'm looking at the Excel version, too. All right. Thank you.

MR. DEXTER: And this is a big attachment. It's 173 pages. I could probably scroll here, through here, and find where the calculation of the Staff recommendation is included. But I imagine the Company could provide it for you a lot quicker.

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                   But the answer is 5.377 million.
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                   CMSR. SIMPSON: Okay. Thank you.
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                   MR. DEXTER: Thank you.
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                   CMSR. SIMPSON: Okay. Thank you.
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         recognize Attorney Ralston, on behalf of the
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         Company.
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                   MS. RALSTON: Thank you. I'll start by
         just addressing your question about the "CFI", if
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         that works?
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                   CMSR. SIMPSON: Please. Thank you.
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                   MS. RALSTON: Yes. So, this didn't
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         come up in any great detail during the docket,
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         how the calculation works or how frequently it is
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         updated. But, during the break, the Company
         confirmed that it updates this calculation on an
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         enterprisewide level across its three states
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         periodically. It doesn't currently do it
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         annually, and hasn't historically. But it could
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         certainly look into that, if that was something
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         the Commission thought was appropriate.
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                   CMSR. SIMPSON: Okay. Thank you.
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         appreciate that.
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                   MS. RALSTON:
                                  Thank you for the
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         opportunity to speak on behalf of the Company
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today. We would like to express our appreciation for the Commission's latitude in giving us the opportunity to make our case in this proceeding. I know it's been a little challenging procedurally. So, we appreciate the time and attention of the Commission and the Department of Energy to this important case.

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In terms of our closing remarks, the

Company respectfully requests that the Commission
allow recovery of the amount of approximately
8.928 million starting on November 1st. The

Company's revenue requirement for its actual
plant additions in 2021 was 10.3 million. The

Company is capped at 9.3 million, pursuant to

Section 10.1(c) of the Settlement Agreement. And
the Company has accepted and incorporated the
results of DOE's audit process, as well as
agreeing to defer consideration of the Nashua

Renovation and Millyard Substation Replacement

Project costs to its next rate case. This
further reduced the request down to the total of
8.928 million.

This is a very important proceeding for the Company. The Company committed to a rate

case stay-out in the last rate case, Docket DE 19-057. The current rate of return is approximately 200 basis points less than authorized in that case. The step adjustments were intended as a mechanism to support and enable the stay-out provision.

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DOE's recommendation of a disallowance of approximately \$4.7 million in costs, and the deferral of a \$20 million capital project, that was specifically included in the project listing attached to the Settlement Agreement, cuts the step allowance in half. And, for that reason alone, the Commission should reject these recommendations.

The \$4.7 million in costs that DOE suggests should be disallowed are associated with four projects, three of which are annual blanket projects. DOE has produced no evidence showing that the Company acted unreasonably or imprudently in some fashion in relation to these over budget amounts.

DOE is asking for an impossible standard here. The standard would require perfection before anything moves forward.

Real-life operations don't work that way. It's not perfect, and that's exactly why the Company has its internal processes and these documentation practices that are put in place to manage projects. And that's what we have focused on and what we have produced in this docket.

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The alleged over budget amounts for the annual blanket projects are just the difference between the forecasted and the actual work.

Nothing in the record is suggesting that these programs or the costs incurred were mismanaged.

The Company has explained the reasons for the over budget items, and demonstrated that they have acted reasonably and responsibly with respect to the projects in question.

With respect to the Emerald Street

Substation, the project was specifically included as a project eligible for the step adjustment.

The project is not any way described or designated as a "new business project" or "growth-related". And the Company has explained the reasons for the cost changes, although the cost changes fall below the threshold for a Supplemental Request Form.

Contrary to Mr. Dexter's arguments a few minutes ago, the Company does dispute that this is a growth project. And the Company's witness, Mr. Johnson, specifically testified, on September 20th, that a growth forecast was not the basis for this project. And I can direct you to the transcript, at Pages 63 to 64.

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Mr. Dexter's argument that, "because some level of growth -- load growth actually occurred, and that should be taken as proof that the project is growth-related" must be disregarded. Under that logical, it's possible that no projects would be appropriate for a step adjustment.

Thank you very much for the opportunity to have this additional day of hearings, and for the Commission's attention this morning.

CMSR. SIMPSON: Okay. Thank you.

So, without objection, we'll strike ID on Exhibits 1 through 18 and admit them as full exhibits.

Appreciate everybody coming back for a second day today. Is there anything else before we leave?

1 MS. RALSTON: Yes, Commissioner 2. Simpson. I believe it's Exhibit 4 was a 3 confidential exhibit related to the Nashua 4 Renovation Project that is no longer necessary. 5 So, I think maybe we shouldn't include that in 6 the exhibits. We discussed this on the first day 7 of hearings. CMSR. SIMPSON: Okay. Just a moment. 8 9 [Commissioner Simpson and Atty. Speidel 10 conferring. 1 11 MR. DEXTER: I think Attorney Ralston 12 brings up a good point. Having been reminded, I think the idea was to exclude Exhibits 3, 4, 1.3 14 and 11, because those were not at issue in the 15 case. Is that your recollection? 16 MS. RALSTON: That's correct. Yes. 17 And I would just also add, while we're 18 considering exhibits, the four record requests, I 19 don't know if we need to assign exhibit numbers 20 to those, that were filed after the first day of 2.1 hearing. CMSR. SIMPSON: 2.2 Okay. Just a moment 23 please. Just when I thought we were done. 24 [Short pause.]

CMSR. SIMPSON: Okay. So, I think we just said "Exhibits 3, 4, and 11".

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MR. DEXTER: That's right.

CMSR. SIMPSON: So, in the interest of completeness, Exhibit 1 was the Company's prefiled direct testimony; Exhibit 2 were record request responses; 5 were responses with respect to the Emerald Street Substation, among other things; 6 pertain to the Goffstown Pad Mount Installation; 7 was on Purchase of Transformers; 8, the Annual Reliability Project; 9 was the Maintain Voltage Project; 10, the Submarine Cable; 12, 13, 14, and 15 were DOE responses to data and tech session data requests; newly filed exhibits were 16, which was the Settlement Agreement in the Company's last rate case; 17 was the approval for the River Consulting Group, with respect to the business process audit; and 18 was the DOE disallowance letter.

Did I get that right?

MR. DEXTER: I had two things. I think you said "Exhibits 12, 13, 14, and 15 were DOE responses", and those were, in fact, Company responses to DOE requests.

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                    CMSR. SIMPSON:
                                    That's correct.
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         "Responses to DOE's requests". Thank you.
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                    MR. DEXTER: Right. And then, given
         that the ruling on the business process audit was
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         made today, --
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                    CMSR. SIMPSON: Seventeen (17).
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                    MR. DEXTER: -- I would suggest that 17
         not be admitted.
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                    CMSR. SIMPSON: Does the Company have
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         any objection to that?
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                    MS. RALSTON: Only our objection to the
         business process audit being deemed "irrelevant".
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         But, subject to that, no.
                    CMSR. SIMPSON: Okay. So, then, we'll
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         strike ID on Exhibits 1, 2, 5, 6, 7, 8, 9, 10,
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         12, 13, 14, 15, 16, and 18, and admit them as
         full exhibits.
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                    Anything else?
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                   MS. RALSTON: Will the Company's
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         responses to record requests also be admitted as
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         exhibits, the four record requests that were
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         filed after the last hearing? The Exhibit 2 was
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         a record request the Commission issued prior to
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         the hearing.
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                    CMSR. SIMPSON: Uh-huh.
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                    MS. RALSTON: And then, there were four
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         issued at the September 20th hearing.
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                    [Short pause.]
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                    CMSR. SIMPSON: And those were the
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         responses that the Company filed on the 29th,
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         correct, September 29th?
                    MS. RALSTON: Yes. That's correct.
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                    CMSR. SIMPSON: Any objection to
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         admitting those responses from the Department?
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                    MR. DEXTER: No objection.
                    CMSR. SIMPSON: So, we'll admit the
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         responses that the Company provided to the four
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         record requests from the initial hearing, or from
         the morning of the 20th, as "Exhibit 19", in
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         addition to the other exhibits that we just
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         discussed.
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                    (The document, as described above, was
                    herewith marked and admitted into
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                    evidence as "Exhibit 19", and
                    Exhibits 1, 2, 5, 6, 7, 8, 9, 10, 12,
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                    13, 14, 15, 16, and 18 were also
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                    admitted into evidence.)
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                    CMSR. SIMPSON:
                                    Okay. Anything else?
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[Atty. Ralston indicating in the
 1
 2
                    negative.]
 3
                    CMSR. SIMPSON: All right. Thank you,
          everybody, today. We'll take the matter under
 4
 5
          advisement and issue an order. We're adjourned.
          Off the record.
 6
 7
                    (Whereupon the hearing was adjourned
                    at 1:16 p.m.)
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